Regional Head Office, 221-A SRA Colony, Multan

## **BIDDING DOCUMENTS**

## **Procurement of Air Conditioners**

(Single Stage Two Envelop Procedure)
Tender No. NADRA-RHO-MLT-RFB/2024/02

(Open Competitive Bidding)



Administration Department Regional Head Offices Multan

\_\_\_\_ April, 2024



Regional Head Office, 221-A SRA Colony, Multan

# Bidding Documents for Procurement of Air Conditioners

#### PART-A - BIDDING PROCEDURE & REQUIREMENTS

#### Section I - Invitation to Bids

#### **Section II- Instructions to Bidders (ITB)**

This Section provides information to help Bidders prepare their Bids. Information is also provided on the submission, opening, and evaluation of Bids and on the award of Contracts.

#### Section III- Bid Data Sheet (BDS)

This Section includes provisions specific to procurement and to supplement Section-II, Instructions to Bidders.

#### **Section IV - Eligible Countries**

This Section contains information regarding eligible countries.

#### Section V - Technical Specifications, Schedule of Requirements

This Section includes the details of specifications for the goods to be procured and schedule of requirements.

#### Section VI - Standard Forms

This Section includes the standard forms for the Bid Submission, Price Schedules, and Bid Security etc. These forms are to be completed and submitted by the Bidder as part of its Bid.

#### PART-B - CONDITIONS OF CONTRACT AND CONTRACT FORMS

#### Section VII - General Conditions of Contract (GCC)

This Section includes the general clauses to be applied in all the contracts.

#### Section VIII - Special Conditions of Contract (SCC)

This Section consists of Contract Data and Specific Provisions which contains clauses specific to this contract.



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#### **Section IX - Contract Forms**

This Section contains forms which, once completed, will become part of the Contract. The forms for **Performance Security** will be submitted by the successful bidder to whom Letter of Acceptance is issued, before the award of contract.

#### **Integrity Pact**

The successful bidder shall be required to furnish Integrity Pact as per the attached format.



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# PART-A BIDDING PROCEDURE & REQUIREMENTS

**SECTION I: INVITATION TO BIDS** 



Regional Head Office, 221-A SRA Colony, Multan

#### NADRA RHO Multan



Bid No. NADRA-RHO-MLT-RFB/2024/01/....

For

#### **Procurement of Air Conditioners**

#### **Invitation to Bids**

1.	This Invitation to Bids follows the Procurement Advertisement (PA) No. NADRA-
	RHO-MLT-RFB/2024/02 for the subject Procurement which appeared in Urdu

Daily Nation Newspaper "Express" Multan dated 31 Mar, 2024 and English Daily Newspaper "Dawn" Lahore dated 01 April, 2024.

- 2. The Procuring Agency has reserved the funds for the procurement planned during the financial year **2023-24**. It is intended that part of the proceeds of the fund will be used to cover eligible payment under the contract for the procurement of **Air Conditioners**.
- 3. The NADRA RHO Multan now invites sealed bids from eligible Suppliers of **Air Conditioners**.
- 4. The bidding shall be conducted in line with the **Single Stage Two Envelope** procedure of the Public Procurement Rules 2004 and any Regulations, Regulatory Guides, Procurement Guidelines or Instructions issued by the Authority (from time to time), and is open to all potential bidders.
- 5. All bids must be accompanied by a **Bid Security** in an acceptable form in the amount of **Rs. 100,000/-** for all type of other Air Conditioners.



Date: .....

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- 6. A complete set of Tender Documents in English may be purchased by interested bidders on the submission of a written Application to the address mentioned below and upon payment of a nonrefundable fee of Rs.1,000/-. The method of payment will be in the form of Pay Order/Demand Draft on the name of "NSRC Disbursement Account RHO NADRA Multan".
- 7. The original bid, properly filled in, and enclosed in sealed envelope(s) must be delivered to the address given below by mail/hand on/before 18 April 2024 till 1130 Hours and be clearly marked "Bids for the Air Conditioners". The technical bids will be opened on the same day at 1200 Hours by concerned procurement board in public and in the presence of bidders' representatives who choose to attend in the opening at the Conference Hall of address given below. Late Applications will be rejected

Director (Admin & HR)
NADRA Regional Head Office
221/A, SRA Colony, Multan
Ph: 061-9220133, Fax: 061-9220111
Email: proc.multan@nadra.gov.pk

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**SECTION II: INSTRUCTION TO BIDDERS (ITBs)** 



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#### A. INTRODUCTION

1. Scope of Bid	1.1	The Procuring Agency (PA), as indicated in the <b>Bid Data Sheet</b> (BDS) invites Bids for the provision of Goods as specified in the BDS and <b>Section V - Technical Specifications &amp; Schedule of Requirements</b> . The successful Bidders will be expected to deliver the Goods within the specified period and timeline(s) as stated in the <b>BDS</b> .
2. Source of Funds	2.1	Source of funds is referred in Clause-2 of Invitation for Bids.
3. Eligible Bidders	3.1	A Bidder may be natural person, company or firm or public or semi-public agency of Pakistan or any foreign country, or any combination of them with a formal existing agreement (on Judicial Papers) in the form of a joint venture, consortium, or association. In the case of a joint venture, consortium, or association, all members shall be jointly and severally liable for the execution of the Contract in accordance with the terms and conditions of the Contract. The joint venture, consortium, or association shall nominate a Lead Member as nominated in the BDS, who shall have the authority to conduct all business for and on behalf of any and all the members of the joint venture, consortium, or association during the Bidding process, and in case of award of contract, during the execution of contract.
	3.2	The appointment of Lead Member in the joint venture, consortium, or association shall be confirmed by submission of a valid Power of Attorney to the Procuring Agency.
	3.3	Verifiable copy of the agreement that forms a joint venture, consortium or association shall be required to be submitted as part of the Bid.
	3.4	Any bid submitted by the joint venture, consortium or association shall indicate the part of proposed contract to be performed by each party and each party shall be evaluated (or post qualified if required) with respect to its



	contribution only, and the responsibilities of each party
	shall not be substantially altered without prior written
	approval of the Procuring Agency and in line with any
	instructions issued by the Authority.
3.5	The invitation for Bids is open to all prospective supplier,
0.5	manufacturers or authorized agents/dealers subject to
	any provisions of incorporation or licensing by the
	respective national incorporating agency or statutory
3.6.	body established for that particular trade or business.
3.0.	Foreign Bidders must be locally registered with the
	appropriate national incorporating body or the statutory
	body, before participating in the national/international
	competitive tendering with the exception of such
	procurements made by the foreign missions of Pakistan.
	For such purpose the bidder must have to initiate the
	registration process before the bid submission and the
	necessary evidence shall be submitted to the procuring
	agency along with their bid, however, the final award will
0.7	be subject to the complete registration process.
3.7	A Bidder shall not have a conflict of interest. All Bidders
	found to have a conflict of interest shall be disqualified.
	A Bidders may be considered to have a conflict of interest
	with one or more parties in this Bidding process, if they:
	a) are associated or have been associated in the past,
	directly or indirectly with a firm or any of its
	affiliates which have been engaged by the
	Procuring Agency to provide consulting services
	for the preparation of the design, specifications and
	other documents to be used for the procurement of
	the goods to be purchased under this Invitation for
	Bids.
	b) have controlling shareholders in common; or
	c) receive or have received any direct or indirect
	subsidy from any of them; or
	d) have the same legal representative for purposes of
	this Bid; or
	e) have a relationship with each other, directly or
	through common third parties, that puts them in a

	position to have access to information about or
	influence on the Bid of another Bidder, or influence
	the decisions of the Procuring Agency regarding
	this Bidding process; or
	f) Submit more than one Bid in this Bidding process.
3.8	A Bidder may be ineligible if –
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	(a) he is declared bankrupt or, in the case of company or
	firm, insolvent;
	(b) payments in favor of the Bidder is suspended in
	accordance with the judgment of a court of law other
	than a judgment declaring bankruptcy and resulting
	(in accordance with the national laws) in the total or
	partial loss of the right to administer and dispose of
	its property;
	(c) legal proceedings are instituted against such Bidder
	involving an order suspending payments and which
	may result, in accordance with the national laws, in
	a declaration of bankruptcy or in any other situation
	entailing the total or partial loss of the right to
	administer and dispose of the property;
	(d) the Bidder is convicted, by a final judgment, of any offence involving professional conduct;
	(e) the Bidder is blacklisted and hence debarred due to
	involvement in corrupt and fraudulent practices, or
	performance failure or due to breach of bid securing
	declaration.
	(f) The firm, supplier and contractor is blacklisted or
	debarred by a foreign country, international
	organization, or other foreign institutions for the
	period defined by them.
3.9	Bidders shall provide to the Procuring Agency evidence
	of their eligibility, proof of compliance with the necessary
	legal requirements to carry out the contract effectively.
3.10	
	eligibility to the satisfaction of the Procuring Agency, as
	the Procuring Agency shall reasonably request.
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	3.11	Bidders shall submit proposals relating to the nature,
		conditions and modalities of sub-contracting wherever
		the sub-contracting of any elements of the contract
		amounting to the more than ten (10) percent of the Bid
		price is envisaged.
4. Eligible Goods	4.1	All goods and related services to be supplied under the
and Related Services		contract shall have their origin in eligible source
Services		countries, and all expenditures made under the contract
		will be limited to such goods and services. For purpose of
		this Bid, ineligible countries are stated in the section-4
		titled as "Eligible Countries".
	4.2	For purposes of this Clause, "origin" means the place
		where the goods are mined, grown, cultivated, produced,
		manufactured, or processed, or through manufacture,
		procession, or assembly, another commercially
		recognized article results that differs substantially in its
		basic characteristics from its imported components or the
		place from where the related services are/to be supplied.
	4.3	The nationality of the supplier that supplies, assembles,
		distributes, or sells the goods and services shall not
		determine the origin of the goods.
	4.4	To establish the eligibility of the Goods and the related
		services, Bidders shall fill the country of origin
		declarations included in the Form of Bid.
	4.5	If so required in the <b>BDS</b> , the Bidder shall demonstrate
		that it has been duly authorized by the manufacturer of
		the goods to deliver in Pakistan (or in respective country
		in case of procurement by the Pakistani Missions abroad),
		the goods indicated in its Bid.
5. One Bid per	5.1	A bidder shall submit only one Bid, in the same bidding
Bidder		process, either individually as a Bidder or as a member in
		a joint venture or any similar arrangement.
	5.2	No bidder can be a sub-contractor while submitting a Bid
		individually or as a member of a joint venture in the same
		Bidding process.
	5.3	A person or a firm cannot be a sub-contractor with more
		than one bidder in the same bidding process.
	.4	4



6. Cost of	6.1	The Bidder shall bear all costs associated with the
Bidding		preparation and submission of its Bid, and the Procuring
		Agency shall in no case be responsible or liable for those
		costs, regardless of the conduct or outcome of the bidding
		process.

## Regional Head Office, 221-A SRA Colony, Multan B. BIDDING DOCUMENTS

7. Contents of Bidding Documents	7.1	The goods required, bidding procedures, and terms and conditions of the contract are prescribed in the Bidding Documents. In addition to the Invitation to Bids, the Bidding Documents which should be read in conjunction with any addenda issued in accordance with ITB 9.2 include:  Section I -Invitation to Bids Section II Instructions to Bidders (ITBs) Section IV Eligible Countries Section V Technical Specifications, Schedule of Requirements Section VI Forms - Bid Section VII General Conditions of Contract (GCC) Section VIII Special Conditions of Contract (SCC) Section IX Contract Forms
	7.2	The number of copies to be completed and returned with the Bid is specified in the <b>BDS</b> .
	7.4	The Procuring Agency is not responsible for the completeness of the Bidding Documents and their addenda, if they were not obtained directly from the Procuring Agency.
	7.5	The Bidder is expected to examine all instructions, forms, terms and specifications in the Bidding Documents. Failure to furnish all the information required in the Bidding Documents will be at the Bidder's risk and may result in the rejection of his Bid.
8. Clarification of Bidding Documents	8.1	A prospective Bidder requiring any clarification of the Bidding Documents may notify the Procuring Agency in writing or in electronic form that provides record of the content of communication at the Procuring Agency's address indicated in the <b>BDS</b> .
	8.2	The Procuring Agency will within three (3) working days after receiving the request for clarification, respond in writing or in electronic form to any request for clarification provided that such request is received not



	1141 116	later than three (03) days prior to the deadline for the
		submission of Bids as prescribed in <b>ITB 23.1.</b> However,
		this clause shall not apply in case of alternate methods of
		Procurement.
	8.3	
	0.3	Copies of the Procuring Agency's response will be
		forwarded to all identified Prospective Bidders through
		an identified source of communication, including a
		description of the inquiry, but without identifying its
		source.
	8.4	Should the Procuring Agency deem it necessary to amend
		the Bidding Documents as a result of a clarification, it
		shall do so following the procedure under <b>ITB 9.</b>
	8.5	If indicated in the BDS, the Bidder's designated
		representative is invited at the Bidder's cost to attend a
		pre-Bid meeting at the place, date and time mentioned in
		the BDS. During this pre-Bid meeting, prospective
		Bidders may request clarification of the schedule of
		requirement, the Evaluation Criteria or any other aspects
		of the Bidding Documents.
	8.6	Minutes of the pre-Bid meeting, if applicable, including
		the text of the questions asked by Bidders, including
		those during the meeting (without identifying the source)
		and the responses given, together with any responses
		prepared after the meeting will be transmitted promptly
		to all prospective Bidders who have obtained the Bidding
		Documents. Any modification to the Bidding Documents
		that may become necessary as a result of the pre-Bid
		meeting shall be made by the Procuring Agency
		exclusively through the use of an Addendum pursuant to
		ITB 9. Non-attendance at the pre-Bid meeting will not be
		a cause for disqualification of a Bidder.
9. Amendment of	9.1	Before the deadline for submission of Bids, the Procuring
Bidding		Agency for any reason, whether at its own initiative or in
Documents		response to a clarification requested by a prospective
		Bidder or pre-Bid meeting may modify the Bidding
		Documents by issuing addenda.
	9.2	Any addendum issued including the notice of any
		extension of the deadline shall be part of the Bidding
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	Documents pursuant to ITB 7.1 and shall be
	communicated in writing or in any identified electronic
	form that provide record of the content of communication
	to all the bidders who have obtained the Bidding
	Documents from the Procuring Agency.
	Provided that the bidder who had either already submitted their
	bid or handed over the bid to the courier prior to the issuance of
	any such addendum shall have the right to withdraw his already
	filed bid and submit the revised bid prior to the original or
	extended bid submission deadline.
9.3	To give prospective Bidders reasonable time in which to take an addendum/corrigendum into account in preparing their Bids, the Procuring Agency may, at its discretion, extend the deadline for the submission of Bids:
	Provided that the Procuring Agency shall extend the deadline
	for submission of Bid, if such an addendum is issued within last
	three (03) days of the Bid submission deadline.

#### C PREPARATION OF BIDS

C. PREPARATION OF BIDS		
10. Language of Bid	10.1	The Bid prepared by the Bidder, as well as all correspondence and documents relating to the Bid exchanged by the Bidder and the Procuring Agency shall be written in the English language unless specified in the BDS. Supporting documents and printed literature furnished by the Bidder may be in another language provided they are accompanied by an accurate translation of the relevant pages in the English language unless specified in the BDS, in which case, for purposes of interpretation of the Bidder, the translation shall govern.
11. Documents and Sample(s) Constituting the Bid	11.1	<ul> <li>The Bid prepared by the Bidder shall constitute the following components: -</li> <li>a) Form of Bid and Bid Prices completed in accordance with ITB 14 and 15;</li> <li>b) Details of the Sample(s) where applicable and requested in the BDS.</li> </ul>

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	c) Documentary evidence established in accordance
	with ITB 13 that the Bidder is eligible and/or qualified
	for the subject bidding process;
	d) Documentary evidence established in accordance
	with ITB 13.3(a) that the Bidder has been authorized
	by the manufacturer to deliver the goods into
	Pakistan, where required and where the supplier is
	not the manufacturer of those goods;
	2101 1210 121011 01 01 121000 800 010,
	e) Documentary evidence established in accordance
	with ITB 12 that the goods and related services to be
	supplied by the Bidder are eligible goods and services,
	and conform to the Bidding Documents;
	f) Bid security or Bid Securing Declaration furnished in
	accordance with <b>ITB 18</b> ;
	g) Duly Notarized Power of Attorney authorizing the
	signatory of the Bidder to submit the bid; and
	h) Any other document required in the <b>BDS</b> .
11.2	Where a sample(s) is required by a procuring agency, the
	sample shall be:
	(a) submitted as part of the bid, in the quantities,
	dimensions and other details requested in the BDS;
	(b) carriage paid;
	(c) received on, or before, the closing time and date for
	the submission of bids; and
	and outside of state, and
	(d) evaluated to determine compliance with all
	characteristics listed in the <b>BDS</b> .

Region	···	The Programme A general mary consume the complex of the all
	11.3	The Procuring Agency may consume the samples of the all
		Bidders for Technical Evaluation and bidder . A Procuring
		Agency shall reject the Bid if the sample(s)-
		(a) do(es) not conform to all characteristics prescribed
		in the bidding documents; and
		(b) is/are not submitted within the specified time
		clearly mentioned in the Bid Data Sheet.
	11.4	Where it is not possible to avoid using a propriety article
	11.1	as a sample, a Bidder shall make it clear that the propriety
		article is displayed only as an example of the type or
		quality of the goods being Bided for, and that competition
	11 5	shall not thereby be limited to the extent of that article only.
	11.5	Samples made up from materials supplied by a Procuring
		Agency or samples which need to be consumed for
		evaluation of technical bids, shall not be returned to a
		Bidder nor shall a Procuring Agency be liable for the cost
		of making them.
	11.6	All samples produced from materials belonging to an
		unsuccessful Bidder shall be kept by the Procuring Agency
		till thirty (30) days from the date of award of contract or
		exhaust of all the grievance forums (including those
		pending at Authority's Level or in some Court of Law).
12. Documents	12.1	Pursuant to <b>ITB 11</b> , the Bidder shall furnish, as part of its
Establishing		Bid, all those documents establishing the eligibility in
Eligibility of		
Goods and		conformity to the terms and conditions specified in the
		conformity to the terms and conditions specified in the
Related Services		Bidding Documents for all goods and related services
and Conformity	12.2	Bidding Documents for all goods and related services which the Bidder proposes to deliver.
and Conformity to Bidding	12.2	Bidding Documents for all goods and related services which the Bidder proposes to deliver.  The documentary evidence of the eligibility of the goods
and Conformity	12.2	Bidding Documents for all goods and related services which the Bidder proposes to deliver.  The documentary evidence of the eligibility of the goods and related services shall consist of a statement in the Price
and Conformity to Bidding	12.2	Bidding Documents for all goods and related services which the Bidder proposes to deliver.  The documentary evidence of the eligibility of the goods and related services shall consist of a statement in the Price Schedule of the country of origin of the goods and related
and Conformity to Bidding	12.2	Bidding Documents for all goods and related services which the Bidder proposes to deliver.  The documentary evidence of the eligibility of the goods and related services shall consist of a statement in the Price Schedule of the country of origin of the goods and related services offered which shall be confirmed by a certificate
and Conformity to Bidding		Bidding Documents for all goods and related services which the Bidder proposes to deliver.  The documentary evidence of the eligibility of the goods and related services shall consist of a statement in the Price Schedule of the country of origin of the goods and related services offered which shall be confirmed by a certificate of origin issued at the time of shipment.
and Conformity to Bidding	12.2	Bidding Documents for all goods and related services which the Bidder proposes to deliver.  The documentary evidence of the eligibility of the goods and related services shall consist of a statement in the Price Schedule of the country of origin of the goods and related services offered which shall be confirmed by a certificate of origin issued at the time of shipment.  The documentary evidence of conformity of the goods and
and Conformity to Bidding		Bidding Documents for all goods and related services which the Bidder proposes to deliver.  The documentary evidence of the eligibility of the goods and related services shall consist of a statement in the Price Schedule of the country of origin of the goods and related services offered which shall be confirmed by a certificate of origin issued at the time of shipment.  The documentary evidence of conformity of the goods and related services to the Bidding Documents may be in the
and Conformity to Bidding		Bidding Documents for all goods and related services which the Bidder proposes to deliver.  The documentary evidence of the eligibility of the goods and related services shall consist of a statement in the Price Schedule of the country of origin of the goods and related services offered which shall be confirmed by a certificate of origin issued at the time of shipment.  The documentary evidence of conformity of the goods and



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		a) a detailed description of the essential technical
		specifications and performance characteristics of the
		Goods;
		b) an item-by-item commentary on the Procuring
		Agency's Technical Specifications demonstrating
		substantial responsiveness of the Goods and Services
		to those specifications, or a statement of deviations
		and exceptions to the provisions of the Technical
		Specifications;
		opecinications,
		a) any other programment specific degramentation
		c) any other procurement specific documentation
	40 1	requirement as stated in the BDS.
	12.4	The Bidder shall also furnish a list giving full particulars,
		including available sources and current prices of goods,
		spare parts, special tools, etc., necessary for the proper and
		continuing functioning of the Goods during the period
		<b>specified in the BDS</b> following commencement of the use
		of the goods by the Procuring Agency.
	12.5	For purposes of the commentary to be furnished pursuant
		to ITB 12.3(c) above, the Bidder shall note that standards
		for workmanship, material, and equipment, as well as
		references to brand names or catalogue numbers
		designated by the Procuring Agency in its Technical
		Specifications, are intended to be descriptive only and not
		restrictive. The Bidder may substitute alternative
		standards, brand names, and/or catalogue numbers in its
		Bid, provided that it demonstrates to the Procuring
		Agency's satisfaction that the substitutions ensure
		substantial equivalence to those designated in the
		Technical Specifications.
	12.6	The required documents and other accompanying
		documents must be in English. In case any other language
		than English is used the pertinent translation into English
		shall be attached to the original version.
13. Documents	13.1	Pursuant to <b>ITB 11</b> , the Bidder shall furnish, as part of its
Establishing		Bid, all those documents establishing the Bidder's
Eligibility and		· ·



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Qualification of the Bidder		eligibility to participate in the bidding process and/or its
ine Diauei	400	qualification to perform the contract if its Bid is accepted.
	13.2	The documentary evidence of the Bidder's eligibility to Bid
		shall establish to the satisfaction of the Procuring Agency
		that the Bidder, at the time of submission of its bid, is from
		an eligible country as defined in Section-4 titled as
		"Eligible Countries".
	13.3	The documentary evidence of the Bidder's qualifications to
		perform the contract if its Bid is accepted shall establish to
		the satisfaction of Procuring Agency that:
		a) in the case of a Bidder offering to deliver goods under
		the contract which the Bidder did not manufacture or
		otherwise produce, the Bidder has been duly
		authorized by the goods' Manufacturer or producer to
		deliver the goods in Pakistan;
		b) the Bidder has the financial, technical, and
		supply/production capability necessary to perform the
		Contract, meets the qualification criteria specified in
		BDS.
		c) in the case of a Bidder not doing business within
		Pakistan, the Bidder is or will be (if awarded the
		contract) represented by an Agent in Pakistan
		equipped, and able to carry out the Supplier's
		maintenance, repair, and spare parts-stocking
		obligations prescribed in the Conditions of Contract
		and/or Technical Specifications.
		d) that the Bidder meets the qualification criteria listed in
		the Bid Data Sheet.
14. Form of Bid	14.1	The Bidder shall fill the Form of Bid furnished in the
		Bidding Documents. The Bid Form must be completed
		without any alterations to its format and no substitute shall
		be accepted.
15. Bid Prices	15.1	The Bid Prices and discounts quoted by the Bidder in the
		Form of Bid and in the Price Schedules shall conform to the
		requirements specified below in ITB Clause 15 or
		exclusively mentioned hereafter in the bidding documents.



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	15.2	All items in the Statement of Work must be listed and
		priced separately in the Price Schedule(s). If a Price
		Schedule shows items listed but not priced, their prices
		shall be construed to be included in the prices of other
		items.
	15.3	Items not listed in the Price Schedule shall be assumed not
		to be included in the Bid, and provided that the Bid is still
		substantially responsive in their absence or due to their
		nominal nature, the corresponding average price of the
		respective item(s) of the remaining substantially
		responsive bidder(s) shall be construed to be the price of
		those missing item(s):
		Provided that:
		a) where there is only one (substantially) responsive
		bidder, or
		b) where there is provision for alternate proposals and
		the respective items are not listed in the other bids,
		the procuring agency may fix the price of missing items in
		accordance with market survey, and the same shall be
		considered as final price.
	15.4	The Bid price to be quoted in the Form of Bid in accordance
		with <b>ITB 15.1</b> shall be the total price of the Bid, excluding
		any discounts offered.
	15.5	The Bidder shall indicate on the appropriate Price
	10.0	Schedule, the unit prices (where applicable) and total Bid
		price of the goods it proposes to deliver under the contract.
	15.6	Prices indicated on the Price Schedule shall be entered
	15.0	
		separately in the following manner:
		a) For goods manufactured from within Pakistan (or
		within the country where procurement is being done in
		case of foreign missions abroad):
		i) the price of the goods quoted EXW (ex-works, ex-
		factory, ex-warehouse, ex-showroom, or off-the-
		shelf, as applicable), including all customs duties and
		sales and other taxes already paid or payable:



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 A. on the components and raw material used in the manufacturing or assembly of goods quoted exworks or ex-factory;

or

- B. on the previously imported goods of foreign origin quoted ex-warehouse, ex-showroom, or off-the-shelf.
- ii) all applicable taxes which will be payable on the goods if the contract is awarded.
- iii) the price for inland transportation, insurance, and other local costs incidental to delivery of the goods to their final destination, if specified in the **BDS**.
- iv) the price of other (incidental or allied) services, if any, listed in the **BDS**.
- b) For goods offered from abroad:
  - i) the price of the goods shall be quoted CIF named port of destination, or CIP border point, or CIP named place of destination, in the Procuring Agency's country, as specified in the **BDS**. In quoting the price, the Bidder shall be free to use transportation through carriers registered in any eligible countries. Similarly, the Bidder may obtain insurance services from any eligible source country. or
  - ii) the price of the goods quoted FOB port of shipment (or FCA, as the case may be), if specified in the **BDS**. or
  - iii) the price of goods quoted CFR port of destination (or CPT as the case may be), if specified in the **BDS**.
  - iv) the price for inland transportation, insurance, and other local costs incidental to delivery of the goods



	from the port of entry to their final destination, if
	-
	specified in the <b>BDS</b> .
	v) the price of (incidental) services, if any, listed in the
	BDS.
15.8	Prices proposed on the Price Schedule for goods and
	related services shall be disaggregated, where appropriate
	as indicated in this Clause. This desegregation shall be
	solely for the purpose of facilitating the comparison of Bids
	by the Procuring Agency. This, shall not in any way limit
	the Procuring Agency's right to contract on any of the
	terms and conditions offered: -
	a) For Goods: -
	i) the price of the Goods, quoted as per applicable
	INCOTERMS as specified in the <b>BDS</b>
	in the bibs
	ii) all customs duties, sales tax, and other taxes
	applicable on goods or on the components and raw
	materials used in their manufacture or assembly, if
	the contract is awarded to the Bidder, and
	1.) For Polated Commisses
	b) For Related Services
	:) The main of the male ( all a coming of the coming of th
	i) The price of the related services, and
	ii) All customs duties, sales tax and other taxes
	applicable in Pakistan, paid or payable, on the
	related services, if the contract is awarded to the
	Bidder.
15.9	Prices quoted by the Bidder shall be fixed during the
	Bidder's performance of the contract and not subject to
	variation on any account. A Bid submitted with an
	adjustable price will be treated as non-responsive and shall
	be rejected, pursuant to ITB 28.
15.10	If so indicated in the Invitation to Bids and Instructions to
	Bidders, that Bids are being invited for individual contracts
	(Lots) or for any combination of contracts (packages),
	(200) of for any combination of contracts (packages),



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		Bidders wishing to offer any price reduction for the award
		of more than one contract shall specify in their Bid the price
		reductions applicable to each package, or alternatively, to
		individual contracts (Lots) within a package.
16. Bid Currencies	16.1	Prices shall be quoted in the following currencies:
200 200 00000000	10.1	Trees simil se quoted in the following currentees.
		a) For goods and services that the Bidder will deliver from within Pakistan, the prices shall be quoted in Pakistani Rupees, unless otherwise specified in the BDS.
		b) For goods and related services that the Bidder will deliver from outside Pakistan, or for imported parts or components of goods and related services originating outside Pakistan, the Bid prices shall be quoted in any freely convertible currency of another country. If the Bidder wishes to be paid in a combination of amounts in different currencies, it may quote its price accordingly but use no more than three foreign currencies.
	16.2	For the purposes of comparison of bids quoted in different currencies, the price shall be converted into a single currency specified in the bidding documents. The rate of exchange shall be the selling rate, prevailing on the date of opening of (financial part of) bids specified in the bidding documents, as notified by the State Bank of Pakistan on that day.
	16.3	Bidders shall indicate details of their expected foreign currency requirements in the Bid.
	16.4	Bidders may be required by the Procuring Agency to clarify their foreign currency requirements and to substantiate that the amounts included in Lump Sum and in the SCC are reasonable and responsive to ITB 16.1.
17. Bid Validity Period	17.1	Bids shall remain valid for the period specified in the <b>BDS</b> after the Bid submission deadline prescribed by the Procuring Agency. A Bid valid for a shorter period shall be rejected by the Procuring Agency as non-responsive. The period of Bid validity will be determined from the



		complementary bid securing instrument i.e. the expiry
		period of bid security or bid securing declaration as the
		case may be.
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	17.2	Under exceptional circumstances, prior to the expiration of
·		the initial Bid validity period, the Procuring Agency may
		request the Bidders' consent to an extension of the period
		of validity of their Bids only once, for the period not more
		than the period of initial bid validity. The request and the
		Bidders responses shall be made in writing or in electronic
		forms that provide record of the content of
		communication. The Bid Security provided under ITB 18
		shall also be suitably extended. A Bidder may refuse the
		request without forfeiting its Bid security or causing to be
		executed its Bid Securing Declaration. A Bidder agreeing
		to the request will not be required nor permitted to modify
		its Bid, but will be required to extend the validity of its Bid
		Security or Bid Securing Declaration for the period of the
		extension, and in compliance with <b>ITB 18</b> in all respects.
	17.3	If the award is delayed by a period exceeding sixty (60)
		days beyond the expiry of the initial Bid validity period,
		the contract price may be adjusted by a factor specified in
		the request for extension. However, the Bid evaluation
		shall be based on the already quoted Bid Price without
		taking into consideration on the above correction.
18. Bid Security	18.1	Pursuant to ITB 11, unless otherwise specified in the BDS,
or Bid Securing		the Bidder shall furnish as part of its Bid, a Bid Security in
Declaration		form of fixed amount not exceeding five percent of the
		estimated value of procurement determined by the
		procuring agency and in the amount and currency
		specified in the BDS or Bid Securing Declaration as
		specified in the BDS in the format provided in Section VI
		(Standard Forms).
	18.2	The Bid Security or Bid Securing Declaration is required to
		protect the Procuring Agency against the risk of Bidder's
		conduct which would warrant the security's forfeiture,
		pursuant to ITB 18.9.
	18.3	The Bid Security shall be denominated in the local currency
		or in another freely convertible currency, and it shall be in
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	the form specified in the <b>BDS</b> which shall be in any of the
	following:
	a) a bank guarantee, an irrevocable letter of credit issued by a Scheduled bank in the form provided in the Bidding Documents or another form acceptable to the Procuring Agency and valid for twenty-eight (28) days beyond the end of the validity of the Bid. This shall also apply if the period for Bid Validity is extended. In either case, the form must include the complete name of the Bidder;
	b) a cashier's or certified cheque; or
	c) another security if indicated in the <b>BDS</b>
18.4	The Bid Security or Bid Securing Declaration shall be in
	accordance with the Form of the Bid Security or Bid
	Securing Declaration included in Section VI (Standard
	Forms) or another form approved by the Procuring
	Agency prior to the Bid submission.
18.5	The Bid Security shall be payable promptly upon written demand by the Procuring Agency in case any of the conditions listed in <b>ITB 18.9</b> are invoked.
18.6	Any Bid not accompanied by a Bid Security or Bid Securing
	Declaration in accordance with <b>ITB 18.1 or 18.3</b> shall be
	rejected by the Procuring Agency as non-responsive, pursuant to <b>ITB 28</b> .
18.7	returned as promptly as possible, however in no case later than thirty (30) days after the expiration of the period of Bid Validity prescribed by the Procuring Agency pursuant to <b>ITB 17</b> . The Procuring Agency shall make no claim to the amount of the Bid Security, and shall promptly return the Bid Security document, after whichever of the following that occurs earliest:
	(a) the expiry of the Bid Security;



	1101 1100	(b) the entry into force of a progurement contract and
		(b) the entry into force of a procurement contract and
		the provision of a performance security (or
		guarantee), for the performance of the contract if
		such a security (or guarantee), is required by the
		Biding documents;
		(c) the rejection by the Procuring Agency of all Bids;
		(d) the withdrawal of the Bid prior to the deadline for
		the submission of Bids, unless the Biding
		documents stipulate that no such withdrawal is
		permitted.
	18.8	The successful Bidder's Bid Security will be discharged
		upon the Bidder signing the contract pursuant to <b>ITB 41</b> ,
		or furnishing the performance security (or guarantee),
		pursuant to ITB 42.
	18.9	The Bid Security may be forfeited or the Bid Securing
	10.7	Declaration executed:
		Declaration executed.
		a) if a Diddom
		a) if a Bidder:
		i) with draws its Did demine the named of Did Walidity
		i) withdraws its Bid during the period of Bid Validity
		as specified by the Procuring Agency, and referred
		by the bidder on the Form of Bid except as provided
		for in <b>ITB 17.2</b> ; or
		ii) does not accept the correction of errors pursuant to
		ITB 30.3; or
		b) in the case of a successful Bidder, if the Bidder fails:
		i) to sign the contract in accordance with <b>ITB 41</b> ; or
		ii) to furnish performance security (or guarantee) in
		accordance with ITB 42.
19. Alternative	19.1	Bidders shall submit offers that comply with the
Bids by Bidders		requirements of the Bidding Documents, including the
		basic Bidder's technical design as indicated in the
	i	



TCZ101	iai iica	specifications and Schedule of Requirements. Alternatives
		will not be considered, unless specifically allowed for in
		the <b>BDS</b> . If so allowed, <b>ITB 19.2</b> shall prevail.
	19.2	When alternative schedule for delivery of goods is
	17.2	explicitly invited, a statement of that effect will be
		included in the <b>BDS</b> as will the method for evaluating
		different schedule for delivery of goods.
	19.3	, o
	19.3	If so allowed in the <b>BDS</b> , Bidders wishing to offer technical alternatives to the requirements of the Bidding
		_
		Documents must also submit a Bid that complies with the
		requirements of the Bidding Documents, including the
		basic technical design as indicated in the specifications. In addition to submitting the basic Bid, the Bidder shall
		provide all information necessary for a complete
		evaluation of the alternative by the Procuring Agency, including technical specifications, breakdown of prices,
		and other relevant details. Only the technical alternatives,
		if any, of the Most Advantageous Bidder conforming to
		the basic technical requirements (without altering the bid
		- '
20. Withdrawal,	20.1	price) shall be considered by the Procuring Agency.  Before bid submission deadline, any bidder may
Substitution,	20.1	withdraw, substitute, or modify its Bid after it has been
and		submitted by sending a written notice, duly signed by an
Modification of		authorized representative, and the corresponding
Bids		substitution or modification must accompany the
		respective written notice.
	20.2	Bids requested to be withdrawn in accordance with ITB
	20.2	20.1 shall be returned unopened to the Bidders.
21. Format and	21.1	The Bidder shall prepare an original and the number of
Signing of Bid	21.1	copies of the Bid as indicated in the <b>BDS</b> , clearly marking
0 0 1		each "ORIGINAL" and "COPY," as appropriate. In the
		event of any discrepancy between them, the original shall
		prevail:
		Provided that except in Single Stage One Envelope
		Procedure, the Bid shall include only the copies of
		technical proposal.
	21.2	The original and the copy or copies of the Bid shall be
		typed or written in indelible ink and shall be signed by the
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	Bidder or a person or persons duly authorized to sign on
	behalf of the Bidder. This authorization shall consist of a
	written confirmation as specified in the BDS and shall be
	attached to the Bid. The name and position held by each
	person signing the authorization must be typed or printed
	below the signature. All pages of the Bid, except for un-
	amended printed literature, shall be initialed by the person
	or persons signing the Bid.
21.3	Any interlineations, erasures, or overwriting shall be valid
	only if they are signed by the person or persons signing the
	Bidder.

		D. SUBMISSION OF BIDS
22. Sealing and	22.1	In case of Single Stage One Envelope Procedure, the
Marking of Bids		Bidder shall seal the original and each copy of the Bid in
		separate envelopes, duly marking the envelopes as
		"ORIGINAL" and "COPY." The envelopes shall then be
		sealed in an outer envelope securely sealed in such a
		manner that opening and resealing cannot be achieved
		undetected.
		<b>Note:</b> The envelopes shall be sealed and marked in accordance
		with the bidding procedure adopted as referred in Rule-36 of
		PPR-2004.
	22.2	The inner and outer envelopes shall:
		a) be addressed to the Procuring Agency at the address
		given in the <b>BDS</b> ; and
		b) bear the title of the subject procurement or Project
		name, as the case may be as indicated in the <b>BDS</b> , the
		Invitation to Bids (ITB) title and number indicated in
		the <b>BDS</b> , and a statement: "DO NOT OPEN BEFORE,"
		to be completed with the time and the date specified in
		the BDS, pursuant to ITB 23.1.
	22.3	In case of Single Stage Two Envelope Procedure, The Bid
		shall comprise two envelopes submitted simultaneously,
		one called the Technical Proposal and the other Financial
		Proposal. Both envelopes to be enclosed together in an



		outer single envelope called the Rid Fach Ridder shall
		outer single envelope called the Bid. Each Bidder shall
		submit his bid as under:
		a) Bidder shall submit his TECHNICAL PROPOSAL
		and FINANCIAL PROPOSAL in separate inner
		envelopes and enclosed in a single outer envelope.
		b) ORIGINAL and each copy of the Bid shall be
		separately sealed and put in separate envelopes and
		marked as such.
		c) (c) The envelopes containing the ORIGINAL and
		copies will be put in one sealed envelope and
		addressed / identified as given in Sub- Clause 21.2.
	22.4	The inner and outer envelopes shall:
		a) be addressed to the Procuring Agency at the
		address provided in the Bidding Data;
		b) bear the name and identification number of the
		contract as defined in the Bidding Data; and provide
		a warning not to open before the time and date for
		bid opening, as specified in the Bidding Data
		pursuant to ITB 23.1.
		c) In addition to the identification required in Sub-
		Clause 21.2 hereof, the inner envelope shall indicate
		the name and address of the bidder to enable the bid
		to be returned unopened in case it is declared "late"
		pursuant to Clause IB.24
		If all envelopes are not sealed and marked as required by
		ITB 22.2, ITB 22.3 and ITB 22.4 or incorrectly marked,
		the Procuring Agency will assume no responsibility for the
		misplacement or premature opening of Bid.
23. Deadline for	23.1	Bids shall be received by the Procuring Agency no later
Submission of		than the date and time specified in the <b>BDS</b> .
Bids		-
	23.2	The Procuring Agency may, in exceptional circumstances
		and at its discretion, extend the deadline for the
		submission of Bids by amending the Bidding Documents
		in accordance with ITB 9, in which case all rights and
		obligations of the Procuring Agency and Bidders
		previously subject to the deadline will thereafter be subject
		to the new deadline.



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24. Late Bids	24.1	The Procuring Agency shall not consider for evaluation
		any Bid that arrives after the deadline for submission of
		Bids, in accordance with ITB 23.
	24.2	Any Bid received by the Procuring Agency after the
		deadline for submission of Bids shall be declared late,
		recorded, rejected and returned unopened to the Bidder.
25. Withdrawal of Bids	25.1	A Bidder may withdraw its Bid after it has been submitted,
		provided that written notice of the withdrawal of the Bid,
		is received by the Procuring Agency prior to the deadline
		for submission of Bids.
	25.2	Revised bid may be submitted after the withdrawal of the
		original bid in accordance with the provisions referred in
		ITB 22.

#### E. OPENING AND EVALUATION OF BIDS

26. Opening of Bids	26.1	The Procuring Agency will open all Bids, in public, in the presence of Bidders' or their representatives who choose to attend, and other parties with a legitimate interest in the Bid proceedings at the place, on the date and at the time, specified in the <b>BDS</b> . The Bidders' representatives present shall sign a register as proof of their attendance.
	26.2	First, envelopes marked "WITHDRAWAL" shall be opened and read out and the envelope with the corresponding bid shall not be opened, but returned to the Bidder. No bid withdrawal shall be permitted unless the corresponding Withdrawal Notice contains a valid authorization to request the withdrawal and is read out at bid opening.
	26.3	Second, outer envelopes marked "SUBSTITUTION" shall be opened. The inner envelopes containing the Substitution Bid shall be exchanged for the corresponding Original Bid being substituted, which is to be returned to the Bidder unopened. No envelope shall be substituted unless the corresponding Substitution Notice contains a valid authorization to request the substitution and is read out and recorded at bid opening.



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26.4	Next, outer envelopes marked "MODIFICATION" shall
	be opened. No Technical Proposal and/or Financial
	Proposal shall be modified unless the corresponding
	Modification Notice contains a valid authorization to
	request the modification and is read out and recorded at
	the opening of the Bids. Any Modification shall be read
	out along with the Original Bid except in case of Single
	Stage Two Envelope Procedure where only the Technical
	Proposal, both Original as well as Modification, are to be
	opened, read out, and recorded at the opening. Financial
	Proposal, both Original and Modification, will remain
	unopened till the prescribed financial bid opening date.
26.5	Other envelopes holding the Bids shall be opened one at a
	time, in case of Single Stage One Envelope Procedure, the
	Bidders names, the Bid prices, the total amount of each
	Bid and of any alternative Bid (if alternatives have been
	requested or permitted), any discounts, the presence or
	absence of Bid Security, Bid Securing Declaration and
	such other details as the Procuring Agency may consider
	appropriate, will be announced by the Procurement
	Evaluation Committee.
26.6	In case of Single Stage Two Envelope Procedure, the
20.0	Procuring Agency will open the Technical Proposals in
	public at the address, date and time specified in the <b>BDS</b>
	in the presence of Bidders` designated representatives
	who choose to attend and other parties with a legitimate
	interest in the Bid proceedings. The Financial Proposals
	will remain unopened and will be held in custody of the
	Procuring Agency until the specified time of their
0/ 5	opening.
26.7	The envelopes holding the Technical Proposals shall be
	opened one at a time, and the following read out and
	recorded: (a) the name of the Bidder; (b) whether there is
	a modification or substitution; (c) the presence of a Bid
	Security, if required; and (d) Any other details as the
	Procuring Agency may consider appropriate.
· · · · · · · · · · · · · · · · · · ·	
26.8	Bids not opened and not read out at the Bid opening shall not be considered further for evaluation, irrespective of



Region	11100	the circumstances. In particular, any discount offered by a
		Bidder which is not read out at Bid opening shall not be
		considered further.
	26.9	Bidders are advised to send in a representative with the
	20.9	<u> </u>
		knowledge of the content of the Bid who shall verify the
		information read out from the submitted documents.
		Failure to send a representative or to point out any un-
		read information by the sent Bidder's representative shall
		indemnify the Procuring Agency against any claim or
		failure to read out the correct information contained in the
		Bidder's Bid.
	26.10	No Bid will be rejected at the time of Bid opening except
		for late Bids which will be returned unopened to the
		Bidder, pursuant to ITB 24.
	26.11	The Procuring Agency shall prepare minutes of the Bid
		opening. The record of the Bid opening shall include, as a
		minimum: the name of the Bidder and whether or not
		there is a withdrawal, substitution or modification, the
		Bid price if applicable, including any discounts and
		alternative offers and the presence or absence of a Bid
		Security or Bid Securing Declaration.
	26.12	The Bidders' representatives who are present shall be
		requested to sign on the attendance sheet. The omission of
		a Bidder's signature on the record shall not invalidate the
		contents and affect the record. A copy of the record shall
		be distributed to all the Bidders.
	26.13	A copy of the minutes of the Bid opening shall be
		furnished to individual Bidders upon request.
	26.14	In case of Single Stage Two Envelop Bidding Procedure,
		after the evaluation and approval of technical proposal
		the procuring agency, shall at a time within the bid
		validity period, publically open the financial proposals of
		the technically accepted bids only. The financial proposal
		of bids found technically non-responsive shall be returned
		un-opened to the respective bidders subject to redress of
27 Confidentiality	<b>97</b> 1	the grievances from all tiers of grievances.
27. Confidentiality	27.1	Information relating to the examination, clarification, evaluation and comparison of Bids and recommendation



I C S I C	141 1104	of contract award shall not be disclosed to Bidders or any
		other persons not officially concerned with such process
		until the time of the announcement of the respective
	07.0	evaluation report.
	27.2	Any effort by a Bidder to influence the Procuring Agency
		processing of Bids or award decisions may result in the
		rejection of its Bid.
	27.3	Notwithstanding <b>ITB 27.2</b> from the time of Bid opening to
		the time of contract award, if any Bidder wishes to contact
		the Procuring Agency on any matter related to the
		Bidding process, it should do so in writing or in electronic
		forms that provides record of the content of
		communication.
28. Clarification of	28.1	To assist in the examination, evaluation and comparison
Bids		of Bids (and post-qualification if applicable) of the
		Bidders, the Procuring Agency may, ask any Bidder for a
		clarification of its Bid including breakdown of prices. Any
		clarification submitted by a Bidder that is not in response
		to a request by the Procuring Agency shall not be
		considered.
	28.2	The request for clarification and the response shall be in
		writing or in electronic forms that provide record of the
		content of communication. In case of Single Stage Two
		Envelope Procedure, no change in the prices or substance
		of the Bid shall be sought, offered, or permitted, whereas
		in case of Single Stage One Envelope Procedure, only the
		correction of arithmetic errors discovered by the
		Procuring Agency in the evaluation of Bids should be
		sought in accordance with <b>ITB 31</b> .
	28.3	The alteration or modification in THE BID which in any
		affect the following parameters will be considered as a
		change in the substance of a bid:
		a) evaluation & qualification criteria;
		b) required scope of work or specifications;
		c) all securities requirements;
		d) tax requirements;
		e) terms and conditions of bidding documents.
		f) change in the ranking of the bidder
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	28.4	From the time of Bid opening to the time of Contract
		award if any Bidder wishes to contact the Procuring
		Agency on any matter related to the Bid it should do so in
		writing or in electronic forms that provide record of the
		content of communication.
29. Preliminary	29.1	Prior to the detailed evaluation of Bids, the Procuring
Examination of Bids		Agency will determine whether each Bid:
		a) meets the eligibility criteria defined in <b>ITB 3</b> and <b>ITB 4</b> ;
		b) has been prepared as per the format and contents
		defined by the Procuring Agency in the Bidding
		Documents;
		c) has been properly signed;
		d) is accompanied by the required securities; and
		e) is substantially responsive to the requirements of the Bidding Documents.
		The Procuring Agency's determination of a Bid's responsiveness will be based on the contents of the Bid itself.
	29.2	A substantially responsive Bid is one which conforms to all the terms, conditions, and specifications of the Bidding Documents, without material deviation or reservation. A material deviation or reservation is one that: -  a) affects in any substantial way the scope, quality, or performance of the Services;
		b) limits in any substantial way, inconsistent with the Bidding Documents, the Procuring Agency's rights or the Bidders obligations under the Contract; or



	c) if rectified, would affect unfairly the competitive
	substantially responsive Bids.
29.3	The Procuring Agency will confirm that the documents
	and information specified under ITB 11, 12 and 13 have
	been provided in the Bid. If any of these documents or
	information is missing, or is not provided in accordance
	with the Instructions to Bidders, the Bid shall be rejected.
29.4	The Procuring Agency may waive off any minor
	informality, nonconformity, or irregularity in a Bid which
	does not constitute a material deviation, provided such
	waiver does not prejudice or affect the relative ranking of
	any Bidder.
	<b>Explanation:</b> A minor informality, non-conformity or
	irregularity is one that is merely a matter of form and not of
	substance. It also pertains to some immaterial defect in a Bid or
	variation of a bid from the exact requirements of the invitation
	that can be corrected or waived without being prejudicial to
	other bidders. The defect or variation is immaterial when the
	effect on quantity, quality, or delivery is negligible when
	contrasted with the total cost or scope of the supplies or services
	being acquired. The Procuring Agency either shall give the
	bidder an opportunity to cure any deficiency resulting from a
	minor informality or irregularity in a bid or waive the
	deficiency, whichever is advantageous to the Procuring Agency.
	Examples of minor informalities or irregularities include failure
	of a bidder to –
	(a) Submit the number of copies of signed bids required by
	the invitation;
	(b) Furnish required information concerning the number
	of its employees;
	(c) the firm submitting a bid has formally adopted or
	authorized, before the date set for opening of bids, the
	execution of documents by typewritten, printed, or
	stamped signature and submits evidence of such
	authorization and the bid carries such a signature.

Kegioi	29.5	Provided that a Technical Bid is substantially responsive
	29.3	Provided that a Technical Bid is substantially responsive,
		the Procuring Agency may request the Bidder to submit
		the necessary information or documentation, within a
		reasonable period of time, to rectify nonmaterial
		nonconformities or omissions in the Technical Bid related
		to documentation requirements. Requesting information
		or documentation on such nonconformities shall not be
		related to any such aspect of the technical Proposal linked
		with the ranking of the bidders. Failure of the Bidder to
		comply with the request may result in the rejection of its
		Bid.
	29.6	Provided that a Technical Bid is substantially responsive,
		the Procuring Agency shall rectify quantifiable
		nonmaterial nonconformities or omissions related to the
		Financial Proposal. To this effect, the Bid Price shall be
		adjusted, for comparison purposes only, to reflect the
		price of the missing or nonconforming item or
		component.
	29.7	If a Bid is not substantially responsive, it will be rejected
		by the Procuring Agency and may not subsequently be
		evaluated for complete technical responsiveness.
30. Examination of	30.1	The Procuring Agency shall examine the Bid to confirm
Terms and		that all terms and conditions specified in the GCC and the
Conditions;		SCC have been accepted by the Bidder without any
Technical		material deviation or reservation.
Evaluation	30.2	
	30.2	The Procuring Agency shall evaluate the technical aspects
		of the Bid submitted in accordance with ITB 22, to confirm
		that all requirements specified in <b>Section V - Schedule of Paguirements Tasknical Specifications of the Bidding</b>
		Requirements, Technical Specifications of the Bidding
		Documents have been met without material deviation or
	20.2	reservation.
	30.3	If after the examination of the terms and conditions and
1		
		the technical evaluation, the Procuring Agency
		determines that the Bid is not substantially responsive in
		determines that the Bid is not substantially responsive in accordance with <b>ITB 29</b> , it shall reject the Bid.
31. Correction of	31.1	determines that the Bid is not substantially responsive in accordance with <b>ITB 29</b> , it shall reject the Bid.  Bids determined to be substantially responsive will be
31. Correction of Errors	31.1	determines that the Bid is not substantially responsive in accordance with <b>ITB 29</b> , it shall reject the Bid.



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		a) if there is a discrepancy between unit prices and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected, unless in the opinion of the Procuring Agency there is an obvious misplacement of the decimal point in the unit price, in which the total price as quoted shall govern and the unit price shall be corrected;
		b) if there is an error in a total corresponding to the addition or subtraction of sub-totals, the subtotals shall prevail and the total shall be corrected; and
		c) where there is a discrepancy between the amounts in figures and in words, the amount in words will govern.
		d) Where there is discrepancy between grand total of price schedule and amount mentioned on the Form of Bid, the amount referred in Price Schedule shall be treated as correct subject to elimination of other errors.
	31.2	The amount stated in the Bid will, be adjusted by the Procuring Agency in accordance with the above procedure for the correction of errors and, with, the concurrence of the Bidder, shall be considered as binding upon the Bidder. If the Bidder does not accept the corrected amount, its Bid will then be rejected, and the Bid Security may be forfeited or the Bid Securing Declaration may be executed in accordance with <b>ITB 18.9.</b>
<b>32.</b> Conversion to Single Currency	32.1	To facilitate evaluation and comparison, the Procuring Agency will convert all Bid prices expressed in the amounts in various currencies in which the Bid prices are payable. For the purposes of comparison of bids quoted in different currencies, the price shall be converted into a single currency specified in the bidding documents. The



		rate of exchange shall be the selling rate, prevailing on the date of opening of (financial part of ) bids specified in the bidding documents, as notified by the State Bank of Pakistan on that day.
	32.2	The currency selected for converting Bid prices to a common base for the purpose of evaluation, along with the source and date of the exchange rate, are specified in the <b>BDS</b> .
33. Evaluation of Bids	33.1	The Procuring Agency shall evaluate and compare only the Bids determined to be substantially responsive, pursuant to <b>ITB 29</b> .
	33.2	In evaluating the Technical Proposal of each Bid, the Procuring Agency shall use the criteria and methodologies listed in the BDS and in terms of Statement of Requirements and Technical Specifications. No other evaluation criteria or methodologies shall be permitted.
	33.2	<ul> <li>The Procuring Agency's evaluation of a Bid will take into account:</li> <li>a) in the case of goods manufactured in Pakistan or goods of foreign origin already imported in Pakistan, Income Tax, General Sales Tax and other similar/applicable taxes, which will be payable on the goods if a contract is awarded to the Bidder;</li> <li>b) in the case of goods of foreign origin offered from abroad, customs duties and other similar import taxes which will be payable on the goods if the contract is awarded to the Bidder; and</li> </ul>
	33.3	The comparison shall be between the EXW price of the goods offered from within Pakistan, such price to include all costs, as well as duties and taxes paid or payable on components and raw material incorporated or to be incorporated in the goods, and named port of destination, border point, or named place of destination) in accordance with applicable INCOTERM in the price of the goods offered from outside Pakistan.



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	In evaluating the Bidders, the evaluation committee will,
	in addition to the Bid price quoted in accordance with ITB
	15.1, take account of one or more of the following factors
	as specified in the <b>BDS</b> , and quantified in ITB 32.5:
	a) Cost of inland transportation, insurance, and other
	costs within the Pakistan incidental to delivery of the
	goods to their final destination.
	goods to their man desiration.
	b) delivery schedule offered in the Bid;
	b) delivery schedule offered in the Bid;
	c) deviations in payment schedule from that specified
	in the Special Conditions of Contract;
	d) the cost of components, mandatory spare parts, and
	service;
	e) the availability (in Pakistan) of spare parts and after-
	sales services for the equipment offered in the Bid;
	T T
	f) the projected operating and maintenance costs
	, , , , , ,
	during the life of the equipment;
	g) the performance and productivity of the equipment
	offered; and/or
	h) other specific criteria indicated in the <b>TBS</b> and/or in
	the Technical Specifications.
33.5	For factors retained in <b>BDS</b> , pursuant to ITB 33.4 one or
	more of the following quantification methods will be
	applied, as detailed in the <b>BDS</b> :
	(a) Inland transportation from EXW/port of entry/border point,
	Insurance and incidentals.
	Inland transportation, insurance, and other incidental
	costs for delivery of the goods from EXW/port of
	entry/border point to Project Site named in the BDS
	will be computed for each Bid by the PA on the basis
	of published tariffs by the rail or road transport
	agencies, insurance companies, and/or other
	agencies, insurance companies, and, or other
	appropriate sources. To facilitate such computation,



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Bidder shall furnish in its Bid the estimated dimensions and shipping weight and the approximate EXW or as per applicable INCOTERM value of each package. The above cost will be added by the Procuring Agency to EXW or as per applicable INCOTERM price.

#### (b) Delivery schedule.

i) The Procuring Agency requires that the goods under the Invitation for Bids shall be delivered (shipped) at the time specified in the Schedule of Requirements. The estimated time of arrival of the goods at the Project Site will be calculated for each Bid after allowing for international reasonable and inland transportation time. Treating the Bid resulting in such time of arrival as the base, a delivery "adjustment" will be calculated for other Bids by applying a percentage, specified in the BDS, of the EXW or as per applicable INCOTERM price for each week of delay beyond the base, and this will be added to the Bid price for evaluation. No credit shall be given to early delivery.

Or

ii) The goods covered under this invitation are required to be delivered (shipped) within an acceptable range of weeks specified in the Schedule of Requirement. No credit will be given to earlier deliveries, and Bids offering delivery beyond this range will be treated as non-responsive. Within this acceptable range, an adjustment per week, as specified in the BDS, will be added for evaluation to the Bid price of Bids offering deliveries later than the earliest



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delivery period specified in the Schedule of Requirements.

Or

- (iii) The goods covered under this invitation are required to be delivered (shipped) in partial shipments, as specified in the Schedule of Requirements. Bids offering deliveries earlier or later than the specified deliveries will be adjusted in the evaluation by adding to the Bid price a factor equal to a percentage, specified in the BDS, of EXW or as per applicable INCOTERM price per week of variation from the specified delivery schedule.
- (c) Deviation in payment schedule.
  - i) Bidders shall state their Bid price for the payment schedule outlined in the SCC. Bids will be evaluated on the basis of this base price. Bidders are, however, permitted to state an alternative payment schedule and indicate the reduction in Bid price they wish to offer for such alternative payment schedule. The Procuring Agency may consider the alternative payment schedule offered by the selected Bidder.

Or

ii) The SCC stipulates the payment schedule offered by the Procuring Agency. If a Bid deviates from the schedule and if such deviation is considered acceptable to the Procuring Agency, the Bid will be evaluated by calculating interest earned for any earlier payments involved in the terms outlined in the Bid as compared with those stipulated in this



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invitation, at the rate per annum specified in the **BDS**.

#### (d) Cost of spare parts

i) The list of items and quantities of major assemblies, components, and selected spare parts, likely to be required during the initial period of operation specified in the **BDS**, is annexed to the Technical Specifications. The total cost of these items, at the unit prices quoted in each Bid, will be added to the Bid price.

#### Or

ii) The Procuring Agency will draw up a list of highusage and high-value items of components and spare parts, along with estimated quantities of usage in the initial period of operation specified in the **BDS**. The total cost of these items and quantities will be computed from spare parts unit prices submitted by the Bidder and added to the Bid price.

#### Or

- iii) The Procuring Agency will estimate the cost of spare parts usage in the initial period of operation specified in the **BDS**, based on information furnished by each Bidder, as well as on past experience of the Procuring Agency or other Procuring Agency's in similar situations. Such costs shall be added to the Bid price for evaluation.
- (e) Spare parts and after sales service facilities in Pakistan

The cost to the Procuring Agency of establishing the minimum service facilities and parts inventories, as



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outlined in the **BDS** or elsewhere in the Bidding Documents, if quoted separately, shall be added to the Bid price.

(f) Operating and maintenance costs

Since the operating and maintenance costs of the goods under procurement form a major part of the life cycle cost of the equipment, these costs will be evaluated in accordance with the criteria specified in the **BDS** or in the Technical Specifications.

- (g) Performance and productivity of the equipment.
  - (i) Bidders shall state the guaranteed performance or efficiency in response to the Technical Specification. For each drop in the performance or efficiency below the norm of 100, an adjustment for an amount specified in the **BDS** will be added to the Bid Price, representing the capitalized cost of additional operating costs over the life of the plant, using the methodology specified in the **BDS** or in the Technical Specifications.

Or

- (ii) Goods offered shall have a minimum productivity specified under the relevant provision in the Technical Specifications to be considered responsive. Evaluation shall be based on the cost per unit of the actual productivity of goods offered in the Bid, and adjustment will be added to the Bid price using the methodology specified in the **BDS** or in the Technical Specifications.
- (h) Specific additional criteria.



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		Other specific additional criteria to be considered in
		the evaluation and the evaluation method shall be
		detailed in the BDS and/or the Technical
		Specifications.
	33.6	If these Bidding Documents allow Bidders to quote
		separate prices for different Lots, and the award to a
		single Bidder of multiple Lots, the methodology of
		evaluation to determine the lowest evaluated Lot
		combinations, including any discounts offered in the
		Form of Bid, is specified in the <b>BDS</b> .
34. Domestic	34.1	If the BDS so specifies, the Procuring Agency will grant
Preference		a margin of preference to certain goods in line with the
		rules, regulations, regulatory guides or instructions
		issued by the Authority from time to time.
35. Determination	35.1	In case where the Procuring Agency adopts the Cost
of Most		Based Evaluation Technique and, the Bid with the lowest
Advantageous Bid		evaluated price from amongst those which are eligible,
		compliant and substantially responsive shall be the Most
		Advantageous Bid.

	<b>7</b>	The Programing Agency may adopt the Quality & Cost
	35.2	The Procuring Agency may adopt the Quality & Cost
		Based Selection Technique due to the following two
		reasons:
		i. Where the Procuring Agency knows about the main features, usage and output of the products; however not clear about the complete features, technical specifications and functionalities of the goods to be procured and requires the bidders to submit their proposals defining those features, specifications and functionalities; or
		ii. Where the Procuring Agency, in addition to the mandatory requirements and mandatory technical specifications, requires parameters <b>specified in Evaluation Criteria</b> to be evaluated while determining the quality of the goods:
		In such cases, the Procuring Agency may allocate certain weightage to these factors as a part of Evaluation Criteria, and may determine the ranking of the bidders on the basis of combined evaluation in accordance with provisions of Rule 2(1)(h) of PPR-2004.
36. Post- qualification of Bidder and/or Abnormally Low Financial Proposal	36.1	After determining the Most Advantageous Bid, if neither the pre-qualification was undertaken separately nor any qualification parameters were undertaken as part of determining the Most Advantageous Bid, the Procuring Agency shall carry out the post-qualification of the Bidder using only the requirements specified in the <b>BDS</b> .  In case of International Tendering, the parameters for
		incorporation or licensing within Pakistan may be fulfilled as part of post qualification.
	36.2	Where the Bid price is considered to be abnormally low, the Procuring Agency shall perform price analysis either during determination of Most Advantageous Bid or as a part of the post-qualification process. The following process shall apply:



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- (a) The Procuring Agency may reject a Bid if the Procuring Agency has determined that the price in combination with other constituent elements of the Bid is abnormally low in relation to the subject matter of the procurement (i.e. scope of the procurement or ancillary services) and raises concerns as to the capability and capacity of the respective Bidder to perform that contract;
- (b) Before rejecting an abnormally low Bid the Procuring Agency shall request the Bidder an explanation of the Bid or of those parts which it considers contribute to the Bid being abnormally low; take account of the evidence provided in response to a request in writing; and subsequently verify the Bid or parts of the Bid being abnormally low;
- (c) The decision of the Procuring Agency to reject a Bid and reasons for the decision shall be recorded in the procurement proceedings and promptly communicated to the Bidder concerned;
- (d) The Procuring Agency shall not incur any liability solely by rejecting abnormally Bid; and
- (e) An abnormally low Bid means, in the light of the Procuring Agency's estimate and of all the Bids submitted, the Bid appears to be abnormally low by not providing a margin for normal levels of profit.

Guidance for Procuring Agency:

In order to identify the Abnormally Low Bid (ALB) following approaches can be considered to minimize the scope of subjectivity:

(i) Comparing the bid price with the cost estimate;



Regional fiet	(ii) Comparing the bid price with the bids offered by
	other bidders submitting substantially responsive bids;
	(iii) Comparing the bid price with prices paid in similar contracts in the recent past either government- or
	development partner-funded.
36.3	The Procuring Agency will determine to its satisfaction whether the Bidder that is selected as having submitted the most advantageous Bid is qualified to perform the contract satisfactorily, in accordance with the criteria listed in ITB 13.3.
36.4	The determination will take into account the Bidder's financial, technical, and production capabilities. It will be based upon an examination of the documentary evidence of the Bidder's qualifications submitted by the Bidder, pursuant to ITB 13.3, as well as such other information as the Procuring Agency deems necessary and appropriate. Factors not included in these Bidding Documents shall not be used in the evaluation of the Bidders' qualifications.
36.5	Procuring Agency may seek "Certificate for Independent Price Determination" from the Bidder and the results of reference checks may be used in determining award of contract.  Explanation: The Certificate shall be furnished by the bidder. The bidder shall certify that the price is determined keeping in view of all the essential aspects such as raw material, its processing, value addition, optimization of resources due to economy of scale, transportation, insurance and margin of profit etc.
36.6	An affirmative determination will be a prerequisite for award of the contract to the Bidder. A negative determination will result in rejection of the Bidder's Bid, in which event the Procuring Agency will proceed to the next ranked bidder to make a similar determination of that Bidder's capabilities to perform satisfactorily.



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#### F. AWARD OF CONTRACT

37. Criteria of Award	37.1	Subject to ITB 36 and 38, the Procuring Agency will award the Contract to the Bidder whose Bid has been determined to be substantially responsive to the Bidding Documents and who has been declared as Most Advantageous Bidder, provided that such Bidder has been determined to be:  a) eligible in accordance with the provisions of ITB 3;
		b) is determined to be qualified to perform the Contract satisfactorily; and
		c) Successful negotiations have been concluded, if any.
38. Negotiations	38.1	Negotiations may be undertaken with the Most Advantageous Bid relating to the following areas:  (a) a minor alteration to the technical details of the statement of requirements;  (b) reduction of quantities for budgetary reasons, where the reduction is in excess of any provided for in the Biding documents;  (c) a minor amendment to the special conditions of Contract;  (d) finalizing payment arrangements;  (e) delivery arrangements;  (f) the methodology for provision of related services; or  (g) clarifying details that were not apparent or could not be finalized at the time of Bidding;
	38.2	Where negotiation fails to result into an agreement, the Procuring Agency may invite the next ranked Bidder for negotiations. Where negotiations are commenced with the next ranked Bidder, the Procuring Agency shall not reopen earlier negotiations.
39. Procuring Agency's Right to to reject All Bids	39.1	Notwithstanding ITB 37, the Procuring Agency reserves the right to reject all the bids, and to annul the Bidding process at any time prior to award of contract, without thereby incurring any liability to the affected Bidder or



		Bidders. However, the Authority (i.e. PPRA) may call
		from the Procuring Agency the justification of those grounds.
	39.2	Notice of the rejection of all Bids shall be given promptly to all Bidders that have submitted Bids.
	39.3	The Procuring Agency shall upon request communicate to any Bidder the grounds for its rejection of its Bids, but is not required to justify those grounds.
40. Procuring Agency's Right to Vary Quantities at the Time of Award	40.1	The Procuring Agency reserves the right at the time of contract award to increase or decrease the quantity of goods or related services originally specified in these Bidding Documents (schedule of requirements) provided this does not exceed by the percentage indicated in the BDS, without any change in unit price or other terms and conditions of the Bid and Bidding Documents.
<b>41.</b> Notification of Award	41.1	Prior to the award of contract, the Procuring Agency shall issue a Final Evaluation Report giving justification for acceptance or rejection of the bids.
	41.2	Where no complaints have been lodged, the Bidder whose Bid has been accepted will be notified of the award by the Procuring Agency prior to expiration of the Bid Validity period in writing or electronic forms that provide record of the content of communication. The Letter of Acceptance will state the sum that the Procuring Agency will pay the successful Bidder in consideration for the execution of the scope of works as prescribed by the Contract (hereinafter and in the Contract called the "Contract Price).
	41.3	The notification of award will constitute the formation of the Contract, subject to the Bidder furnishing the Performance Security (or guarantee) in accordance with ITB 43 and signing of the contract in accordance with ITB 42.2.
	41.4	Upon the successful Bidder's furnishing of the performance security (or guarantee) pursuant to <b>ITB 43</b> , the Procuring Agency will promptly notify each unsuccessful Bidder, the name of the successful Bidder and the Contract amount and will discharge the Bid Security or



		Bid Securing Declaration of the Bidders pursuant to <b>ITB 18.7.</b>
<b>42.</b> Signing of Contract	42.1	Promptly after notification of award, Procuring Agency shall send the successful Bidder the draft agreement, incorporating all terms and conditions as agreed by the parties to the contract.
	42.2	Immediately after the Redressal of grievance by the GRC, and after fulfillment of all conditions precedent of the Contract Form, the successful Bidder and the Procuring Agency shall sign the contract.
	42.3	Where no formal signing of a contract is required, purchase order issued to the bidder shall be construed to be the contract.
<b>43.</b> Performance Security (or Guarantee)	43.1	After the receipt of the Letter of Acceptance, the successful Bidder, within the specified time, shall deliver to the Procuring Agency a Performance Security (or Guarantee) in the amount and in the form stipulated in the BDS and SCC, denominated in the type and proportions of currencies in the Letter of Acceptance and in accordance with the Conditions of Contract.
	43.2	If the Performance Security (or Guarantee) is provided by the successful Bidder and it shall be in the form specified in the <b>BDS</b> which shall be in any of the following:  (a) certified cheque, cashier's or manager's cheque, or bank draft;
		(b) irrevocable letter of credit issued by a Scheduled bank or in the case of an irrevocable letter of credit issued by a foreign bank, the letter shall be confirmed or authenticated by a Scheduled bank;
		(c) bank guarantee confirmed by a reputable local bank or, in the case of a successful foreign Bidder, bonded by a foreign bank; or
		(d) surety bond callable upon demand issued by any reputable surety or insurance company.



		Any Performance Security (or guarantee) submitted shall be enforceable in Pakistan.
	43.3	Failure of the successful Bidder to comply with the requirement of <b>ITB 43.1</b> shall constitute sufficient grounds for the annulment of the award and forfeiture of the Bid Security, in which event the Procuring Agency may make the award to the next ranked Bidder or call for new Bids.
<b>44.</b> Advance Payment	44.1	The advance payment will not be provided in normal circumstances. However, in case where international incoterms are involved, the same will be dealt with standard international practices and in the manner as prescribed in ITB 44.2.
	44.2	The Procuring Agency will provide an Advance Payment as stipulated in the Conditions of Contract, subject to a maximum amount, as stated in the <b>BDS</b> . The Advance Payment request shall be accompanied by an Advance Payment Security (Guarantee) in the form provided in Section IX. For the purpose of receiving the Advance Payment, the Bidder shall make and estimate of, and include in its Bid, the expenses that will be incurred in order to commence Delivery of Goods. These expenses will relate to the purchase of equipment, machinery, materials, and on the engagement of labor during the first month beginning with the date of the Procuring Agency's "Notice to Commence" as specified in the <b>SCC</b> .
<b>45.</b> Arbitrator	45.1	The Arbitrator shall be appointed by mutual consent of the both parties as per the provisions specified in the SCC.
<b>46.</b> Corrupt & Fraudulent Practices	46.1	Procuring Agencies (including beneficiaries of Government funded projects and procurement) as well as Bidders/Suppliers/Contractors under Government financed contracts, observe the highest standard of ethics during the procurement and execution of such contracts, and will avoid to engage in any corrupt and fraudulent practices.



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#### F. GRIEVANCE REDRESSAL & COMPLAINT REVIEW MECHANISM

<b>47.</b> Constitution of Grievance Redressal	47.1	Procuring agency shall constitute a Grievance Redressal Committee (GRC) comprising of odd number of persons with proper power and authorization to address the complaint. The GRC shall not have any of the members of Procurement Evaluation Committee. The committee must
		have one subject specialist depending the nature of the procurement.
<b>48.</b> GRC Procedure	48.1	Any party can file its written complaint against the eligibility parameters or any other terms and conditions prescribed in the prequalification or bidding documents found contrary to provision of Procurement Regulatory Framework, and the same shall be addressed by the GRC well before the bid submission deadline.

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483.	Any Bidder feeling aggrieved by any act of the procuring agency after the submission of his bid may lodge a written complaint concerning his grievances not later than seven days of the announcement of technical evaluation report and five days after issuance of final evaluation report.  In case, the complaint is filed against the technical
<b>1</b> 00.	evaluation report, the GRC shall suspend the procurement proceedings.
48.4	In case, the complaint is filed after the issuance of the final evaluation report, the complainant cannot raise any objection on technical evaluation of the report:  Provided that the complainant may raise the objection on any part of the final evaluation report in case where single stage one envelop bidding procedure is adopted.
48.5	The GRC, in both the cases shall investigate and decide upon the complaint within ten days of its receipt.
48.6	Any bidder or the procuring agency not satisfied with the decision of the GRC may file Appeal before the Appellate Committee of the Authority on prescribed format after depositing the Prescribed fee.
48.7	The Committee, upon receipt of the Appeal against the decision of the GRC complete in all respect shall serve notices in writing upon all the parties to Appeal.
48.8	The committee shall call the record from the concerned procuring agency or the GRC as the case may be, and the same shall be provided within prescribed time.
48.9	The committee may after examination of the relevant record and hearing all the concerned parties, shall decide the complaint within fifteen (15) days of receipt of the Appeal.
48.10	The decision of the Committee shall be in writing and shall be signed by the Head and each Member of the Committee. The decision of the committee shall be final.



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## G. MECHANISM OF BLACKLISTING

49. Mechanism of Blacklisting	49.1	The Procuring Agency shall bar for not more than the time prescribed in Rule-19 of the Public Procurement Rules, 2004, from participating in their respective procurement proceedings, bidder or contractor who either:  i. Involved in corrupt and fraudulent practices as defined in Rule-2 of Public Procurement Rules;  ii. Fails to perform his contractual obligations; and iii. Fails to abide by the id securing declaration;
	49.2	The show cause notice shall contain: (a) precise allegation, against the bidder or contractor; (b) the maximum period for which the Procuring Agency proposes to debar the bidder or contractor from participating in any public procurement of the Procuring Agency; and (c) the statement, if needed, about the intention of the Procuring Agency to make a request to the Authority for debarring the bidder or contractor from participating in public procurements of all the procuring agencies.



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49.3	The procuring agency shall give minimum of seven days
	to the bidder or contractor for submission of written
	reply of the show cause notice
49.4	In case, the bidder or contractor fails to submit written
	reply within the requisite time, the Procuring Agency
	may issue notice for personal hearing to the bidder or
	contractor/ authorize representative of the bidder or
	contractor and the procuring agency shall decide the
	matter on the basis of available record and personal
	hearing, if availed.
49.5	In case the bidder or contractor submits written reply of
	the show cause notice, the Procuring Agency may decide
	to file the matter or direct issuance of a notice to the
	bidder or contractor for personal hearing.
49.6	The Procuring Agency shall give minimum of seven
	days to the bidder or contractor for appearance before
	the specified officer of the Procuring Agency for
	personal hearing. The specified officer shall decide the
	matter on the basis of the available record and personal
	hearing of the bidder or contractor, if availed
49.7	The procuring Agency shall decide the matter within
	fifteen days from the date of personal hearing unless the
	personal hearing is adjourned to a next date and in such
	an eventuality, the period of personal hearing shall be
	reckoned from the last date of personal hearing.
49.8	The Procuring Agency shall communicate to the bidder
	or contractor the order of debarring the bidder or
	contractor from participating in any public procurement
	with a statement that the bidder or contractor may,
	within thirty days, prefer a representation against the
	order before the Authority.



49.9	Such blacklisting or barring action shall be communicated by the procuring agency to the Authority and respective bidder or bidders in the form of decision containing the grounds for such action. The same shall be publicized by the Authority after examining the record whether the procedure defined in blacklisting and debarment mechanism has been adhered to by the procuring agency.
49.10	The bidder may file the review petition before the Review Petition Committee Authority within thirty days of communication of such blacklisting or barring action after depositing the prescribed fee and in accordance with "Procedure of filing and disposal of review petition under Rule-19(3) Regulations, 2021". The Committee shall evaluate the case and decide within ninety days of filing of review petition
49.11	The committee shall serve a notice in writing upon all respondent of the review petition. The notices shall be accompanied by the copies of review petition and all attached documents of the review petition including the decision of the procuring agency. The parties may file written statements along with essential documents in support of their contentions. The Committee may pass such order on the representation may deem fit.
49.12	The Authority on the basis of decision made by the committee either may debar a bidder or contractor from participating in any public procurement process of all or some of the procuring agencies for such period as the deemed appropriate or acquit the bidder from the allegations. The decision of the Authority shall be final.



Regional Head Office, 221-A SRA Colony, Multan

**SECTION III: BID DATA SHEET** 



Regional Head Office, 221-A SRA Colony, Multan *Bid Data Sheet (BDS)* 

The following specific data for the goods to be procured shall complement, supplement, or amend the provisions in the Instructions to Bidders (ITBs). Whenever there is a conflict, the provisions herein shall prevail over those in ITBs.

BDS	ITB	Amendments of, and Supplements to, Clauses in the
Clause	Number	Instruction to Bidders
Number		
		A. Introduction
1.	1.1	Name of Procuring Agency:
		NADRA Regional Head Office,
		221-A, SRA Colony, Multan.
		The subject of procurement is:
		Procurement of Air Conditioners
		For NADRA RHO Multan.
		Period for delivery of goods: <b>4-6 Weeks after issuance of</b>
		Purchase Order.
		Commencement date for delivery of Goods:
		Within 4-6 Weeks after signing the contract/PO
2	2.1 & 2.2	Financial year for the operations of the Procuring Agency:
-	2.1 & 2.2	FY 2023-24
		11 2025-21
		Name of Project: <b>Procurement of Air Conditioners</b>
		Name of financing institution: NADRA
		Name and identification number of the Contract:
		Procurement of Air Conditioners
		NADRA-RHO-MLT-RFB/2024/02
4.	3.1	Maximum number of members in the joint venture,
		consortium or association shall be: JV Not Allowed
5.	4.1	Ineligible country(s) is or are as announced by Govt. of
		Pakistan
6.	4.6	Demonstration of authorization by manufacturer:
		Not Required



Regional Head Office, 221-A SRA Colony, Multan

## **B.** Bidding Documents

7.	7.2	The number of documents to be completed and returned
		is <b>one original only</b> .
8.	8.1	The address for clarification of Bidding Documents is
		Director (Admin & HR), NADRA Regional Head Office, 221-A, SRA Colony, Multan
	8.5	Pre-bid meeting will <b>not</b> be held.

#### C. Preparation of Bids

		C. Treparation of blus
9.	10.1	The Language of all correspondences and documents
		related to the Bid is: <b>English</b>
10.	11.1(b)	Detail of sample(s) to be submitted with the Bid are:
		Sample is not mandatory for all type of Air
		Conditioners.
		(Technical Board may require samples, if needed)
11.	11.2 (b)	Characteristics: N/A
12.	11.1 (h)	In addition to the documents stated in ITB 11, the
		following documents must be included with the Bid:
		1. Copy of Income Tax & Sales Tax Registration.
		2. Print of FBR Website for status being ATP.
		3. Copy of Registration with Securities & Exchange
		Commission of Pakistan (SECP) or Registrar of Firms
		or any other body of Registration in Pakistan.
13.	12.3 (c)	Other procurement specific documentation
		requirements are: N/A
14.	12.4	N/A
15.	13.3 (b)	The qualification criteria required from Bidders in <b>ITB</b>
		<b>13.3(b)</b> is modified as follows:
		Qualification Criteria and related documents are
		detailed in Form of Qualification
16.	<del>15.6</del> 15.7	For goods manufactured from within Pakistan the price
	(a) (iii),	quoted shall be for successful delivery at Stores of
	(iv)	NADRA RHO Multan within Multan City including
	(optional)	transportation, price of incidental services and all other
		type of charges.
17.	15.7 (a) (i)	For goods offered from abroad the price quoted shall be:
	& 15.6 (b)	

Regional Head Office, 221-A SRA Colony, Multan

	(i), (ii),	for successful delivery at Stores of NADRA RHO
	(iii)	Multan within Multan City including transportation,
	(optional)	price of incidental services and all other type of charges.
	(iv), (v)	
	(optional)	
	15.9	The price shall be fixed.
18.	16.1(a)	a) For goods and related services originating in
		Pakistan the currency of the Bid shall be <i>Pakistani</i>
		Rupees.
19.	16.2	For the purposes of comparison of bids quoted in
		different currencies, the price shall be converted into a
		single currency specified in the bidding documents. The
		rate of exchange shall be the selling rate, prevailing on
		the date of opening of bids specified in the bidding
		documents, as notified by the State Bank of Pakistan on
		that day.
20.	17.1	The Bid Validity period shall be minimum 90 days.
21.	18.1	The amount of Bid Security shall be Rs. 100,000/-
		The currency of the Bid Security shall be: Pakistani
		Rupees.
		Or
		Indicate whether Bid Securing Declaration is applicable "No"
22.	18.3	The Bid Security shall be in the form of:
		a). CDR/Demand Draft
		b). Pay Order
		c). Bank Guarantee
		d). Any other document allowed by PPR
23.	18.3 (c)	Other forms of security are: N/A
24.	19.1	Alternative Bids to the requirements of the Bidding
225	21.1	Documents will not be permitted.
235	21.1	The number of copies of the Bid to be completed and
		returned shall be <i>One Original</i> .
26.	21.2	Written confirmation of authorization are:
		N/A

### D. Submission of Bids

Bid shall be submitted to;	
Director (Admin & HR),	
)	



Regional Head Office, 221-A SRA Colony, Multan

		221-A, SRA Colony, Multan.
		Tel: 061-9220133 Fax: 061-9220111
		Email: proc.multan@nadra.gov.pk
28.	22.2 (b)	Title of the subject Procurement or Project name:
		Procurement of Air Conditioners
		ITB title and No: NADRA-RHO-MLT-RFB/2024/02
		Time and date for submission:
		On or Before 18 April 2024 at 1130 Hours
29.	23.1	The deadline for Bid submission is
		a) Day: <b>Thursday</b>
		b) Date: <b>18 April 2024</b>
		c) Time: 1130 Hours

### E. Opening and Evaluation of Bids

30.	26.1	The Bid opening shall take place at:
		Conference Hall,
		NADRA RHO, 221-A, SRA Colony,
		Multan.
		Pakistan
		Day : <b>Thursday</b>
		Date: 18 April 2024
		Time : <b>1200 Hours</b>
31.	32.2	The currency that shall be used for Bid evaluation and
		comparison purposes to convert all Bid prices expressed
		in various currencies is: Pakistani Rupees
		The source of exchange rate shall be:
		State Bank Of Pakistan
		The date of exchange rate shall be:
		Date of Financial Bid Opening
		Dute of I muncial bia Opening

		Head Office, 221-A SRA Colony, Multan
32.	35	<b>Evaluation Techniques</b>
		Least Cost Based Selection (LCBS)  After meeting the requirements of eligibility, qualification and substantial responsiveness, the bid in compliance with all the mandatory (technical) specifications/requirements and/or requisite quality threshold (if any), and having lowest evaluated cost (or financial proposal) shall be considered highest ranked bid.
33.	33.4 (h)	Other specific criteria are;
		1. All types of Air Conditioners will be evaluated item wise for the selection of most advantageous bidder.
		2. Financial bids for all type of Air Conditioners will be evaluated item wise for the selection of most advantageous bidder, hence more than one bidder may be selected.
		Note: Interest bidders are invited and encouraged to bid all type of Air Conditioners, however, bids for one type/capacity of Air Conditioners will be acceptable.
34.	33.5 (a)	Inland transportation from EXW/port of entry/border point to <i>NADRA RHO Multan</i> , and insurance and incidentals shall be part of quoted price <b>for successful delivery at Stores of NADRA RHO Multan within Multan City.</b>
35.	33.5 (b)	Delivery schedule: Same as given in Schedule of Requirements
	Option	N/A
	(i)	or
	Option (ii)	N/A or
	Option (iii)	N/A

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	Description in recomment schedule is not applicable	
` '	Deviation in payment schedule is not applicable.	
33.5 (d)	Cost of spare parts.	
	N/A	
33.5(e)	Spare parts and after sales service facilities in Pakistan	
	As per Technical Specifications	
33.5 (f)	Operating and maintenance costs.	
	N/A	
33.5 (g)	Performance and productivity of equipment.	
	As per Technical Specifications	
33.5 (h)	Specific additional criteria to be used in the evaluation	
	and their evaluation method or reference to the	
	Technical Specifications. N/A	
33.6	In case of award to a single Bidder of multiple lots; the	
	methodology of evaluation to determine the lowest	
	evaluated Lot combinations, including any discounts	
	offered in the Form of Bid is N/A.	
34.1	Domestic preference not applicable being Nation	
	Tender.	
	F. Award of Contract	
	r. Award of Contract	
40.1	Percentage for quantity increase or decrease is <b>2</b> %.	
43.1	Bid Security of successful bidder(s) will be retained as	
	performance guarantee till the successful completion	
	of supplies.	
43.2	The Performance Security (or guarantee) shall be in the	
	form of Bank Guarantee, if required.	
44.1	The Advance Payment if essential shall be limited to	
	N/A.	
44.2	Maximum amount of Advance payment shall be N/A	
45.1	Arbitrator shall be appointed by mutual consent of the	
	both parties.	
	33.5 (c) (ii) 33.5 (d) 33.5 (e) 33.5 (f) 33.5 (g) 33.5 (h) 33.6  40.1 43.1 43.2 44.1 44.2	

### G. Review of Procurement Decisions

50.	49.1	The address of the Procuring Agency.
-----	------	--------------------------------------



Regional Head Office, 221-A SRA Colony, Multan

For the attention: President GRC		
<b>Address</b> : NADRA HQs, SBP Building, Shahra-e-Jamhoriat, G-5/2, Islamabad.		
<b>Fax number</b> : 051-92245668		
The Address of PPRA to submit a <b>copy</b> of grievance:		
Grievance Redressal Appellate Committee, Public Procurement Regulatory Authority		
1st Floor, G-5/2, Islamabad, Pakistan		
Tel: +92-51-9202254		

### **Section IV. Eligible Countries**

All the bidders are allowed to participate in the subject procurement without regard to nationality, except bidders of some nationality, prohibited in accordance with policy of the Federal Government.

Following countries are ineligible to participate in the procurement process:

- 1. India
- 2. Israel

Ministry of Interior, Government of Pakistan has notified List of Business-Friendly Countries (BVL), information can be accessed through following link:

http://www.dgip.gov.pk/Files/Visa%20Categories.aspx#L



Regional Head Office, 221-A SRA Colony, Multan

SECTION V: SCHEDULE OF REQUIREMENTS, TECHNICAL SPECIFICATIONS

Regional Head Office, 221-A SRA Colony, Multan

## **Schedule of Requirements**

The delivery schedule expressed as weeks/months stipulates hereafter a delivery date which is the date of delivery

#### (i) At Stores of NADRA RHO Multan within Multan City.

In order to determine the correct date of delivery hereafter specified, the Procuring Agency has taken into account the additional time that will be needed for international or national transit to the Project Site or to another common place.

Sr.	Type of Air Conditioners	Capacity	Quantity	Delivery schedule in weeks
1.	Split Air Conditioner Invertor	1.0 Ton	03	
2.	Split Air Conditioner Invertor	1.5 Ton	09	4-6 Weeks
3.	Cabinet/Floor Standing Air Conditioners Invertor 2.0 Ton 03			



Regional Head Office, 221-A SRA Colony, Multan

# **Technical Specifications**

DC Invertors Capacity Wise Specifications				
Sr. no.	Parameters	Invertor Wall Mounted Air Conditioner		Invertor Floor Standing Air Conditioner
1	Tonnage (Type & Capacity)	1.0 Ton Split	1.5 Ton Split	2.0 Ton Floor Standing (Cabinet)
2	Technology	DC Invertor	DC Invertor	DC Invertor
3	BTU/h (Cooling Capacity)	12000 or above	18000 or above	24000 or above
4	Function	Heat & Cool	Heat & Cool	Heat & Cool
5	Energy Efficient	75% or Above	75% or Above	60 % or Above
6	Brand	Must be mentioned in Bid for proper analysis	Must be mentioned in Bid for proper analysis	Must be mentioned in Bid for proper analysis
7	Model	Must be mentioned in Bid for proper analysis	Must be mentioned in Bid for proper analysis	Must be mentioned in Bid for proper analysis
8	Compressor Warranty	5 Years or Above	5 Years or Above	5 Years or Above
9	PCB Warranty	Minimum 2 Years or Above	Minimum 2 Years or Above	Minimum 2 Years or Above
10	Parts Warranty	Minimum 1 Year or Above	Minimum 1 Year or Above	Minimum 1 Year or Above
11	Installation Kit	Copper	Copper	Copper
12	All other Standard Accessories	Standard Fitting Kit with Pipe and all Accessories	Standard Fitting Kit with Pipe and all Accessories	Standard Fitting Kit with Pipe and all Accessories
13	Mention Documents to be Submitted with Technical Bid	Company Profile, Brochure of Model Offered in Bid	Company Profile, Brochure of Model Offered in Bid	Company Profile, Brochure of Model Offered in Bid

**Note:** Provision of Standard Installation kit with Pipes and all Standard accessories (as per Sr. No.11 & 12) are mandatory and it will be considered as part Air Conditioners.



Regional Head Office, 221-A SRA Colony, Multan

## **Data Sheet for Technical Bids**

[Mandatory for all bidders to fill it completely]

	Specifications offered for Wall Mounted ACs Invertor 1.0 Ton			
Sr.	<b>Specification Parameters</b>	Specifications offered		
1	Tonnage (Type & Capacity)			
2	Technology			
3	BTU/h (Cooling Capacity)			
4	Function			
5	Energy Efficient			
6	Brand			
7	Model			
8	Compressor Warranty			
9	PCB Warranty			
10	Parts Warranty			
11	Installation Kit			
12	All other Standard Accessories			
13	Mention Documents attached with Technical Bid			

<u>Signature & Stamp</u> (Authorized representative(s) of the Applicant)



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	Specifications offered for Wall Mounted ACs Invertor 1.5 Ton			
Sr.	<b>Specification Parameters</b>	Specifications offered		
1	Tonnage (Type & Capacity)			
2	Technology			
3	BTU/h (Cooling Capacity)			
4	Function			
5	Energy Efficient			
6	Brand			
7	Model			
8	Compressor Warranty			
9	PCB Warranty			
10	Parts Warranty			
11	Installation Kit			
12	All other Standard Accessories			
13	Mention Documents attached with Technical Bid			

<u>Signature & Stamp</u> (Authorized representative(s) of the Applicant)

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	Specifications offered for Cabinet Air Conditioners Invertor 2.0 Ton			
Sr.	<b>Specification Parameters</b>	Specifications offered		
1	Tonnage (Type & Capacity)			
2	Technology			
3	BTU/h (Cooling Capacity)			
4	Function			
5	Energy Efficient			
6	Brand			
7	Model			
8	Compressor Warranty			
9	PCB Warranty			
10	Parts Warranty			
11	Installation Kit			
12	All other Standard Accessories			
13	Mention Documents attached with Technical Bid			

Signature & Stamp

(Authorized representative(s) of the Applicant)

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### **SECTION VI: STANDARD FORMS**

# STANDARD FORMS FOR (Single Stage Two Envelope Procedure)

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# Letter of Bid - Technical Proposal

INSTRUCTIONS TO BIDDERS: DELETE THIS BOX ONCE YOU HAVE COMPLETED THE DOCUMENT

Place this Letter of Bid in the <u>first</u> envelope "TECHNICAL PROPOSAL".

The Bidder must prepare the Letter of Bid on stationery with its letterhead clearly showing the Bidder's complete name and business address.

Date of this Bid submission:
RFB No.: NADRA-RHO-MLT-RFB/2024/02
Request for Bid No.:

To: National Database & Registration Authority, Regional Head Office, Multan.

We, the undersigned Bidder, hereby submit our Bid, in two parts, namely:

- (a) the Technical Proposal, and
- (b) the Financial Proposal.

In submitting our Bid, we make the following declarations:

- (a) **No reservations:** We have examined and have no reservations to the bidding document, including addenda issued in accordance with Instructions to Bidders (ITB 9);
- (b) **Eligibility**: We meet the eligibility requirements and have no conflict of interest in accordance with ITB 3;
- (c) **Bid/Proposal-Securing Declaration**: We have not been suspended nor declared ineligible by the Procuring Agency based on execution of a Bid Securing Declaration or Proposal Securing Declaration in the Procuring Agency's country in accordance with ITB 4;
- (d) **Conformity:** We offer to supply in conformity with the bidding document and in accordance with the Delivery Schedules specified in the Schedule of Requirements the following Goods: **Provision of Air Conditioners**;
- (e) **Bid Validity Period**: Our Bid shall be valid for the period specified in BDS 17.1 (as amended, if applicable) from the date fixed for the Bid submission deadline specified in BDS 23.1 (as amended, if applicable), and it shall remain binding upon us, and may be accepted at any time before the expiration of that period;
- (f) **Performance Security**: If our Bid is accepted, we commit to obtain a performance security in accordance with the bidding document;
- (g) **One Bid per Bidder**: We are not submitting any other Bid(s) as an individual Bidder, and we are not participating in any other bid(s) as a Joint Venture



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member or as a subcontractor, and meet the requirements, other than Alternative Bids submitted in accordance with ITB 19;

- (h) Suspension and Debarment: We, along with any of our subcontractors, suppliers, consultants, manufacturers, or service providers for any part of the contract, are not subject to, and not controlled by any entity or individual that is subject to, a temporary suspension or a debarment imposed by the Procuring Agency. Further, we are not ineligible under Pakistan laws;
- (j) **Binding Contract**: We understand that this Bid, together with your written acceptance thereof included in your Letter of Acceptance, shall constitute a binding contract between us, until a formal contract is prepared and executed;

☐ We are a state-owned enterprise or institution but meet the requirements

- (k) **Not Bound to Accept**: We understand that you are not bound to accept the Most Advantageous Bid or any other Bid that you may receive; and
- (l) **Fraud and Corruption**: We hereby certify that we have taken steps to ensure that no person acting for us, or on our behalf, engages in any type of Fraud and Corruption.

Name of the Bidder*:
Name of the person duly authorized to sign the Bid on behalf of the Bidder**:
Title of the person signing the Bid:
Signature of the person named above:
Date signed day of

<sup>\*\*:</sup> Person signing the Bid shall have the power of attorney given by the Bidder. The power of attorney shall be attached with the Bid Schedules.



<sup>\*:</sup> In the case of the Bid submitted by a Joint Venture specify the name of the Joint Venture as Bidder.

Regional Head Office, 221-A SRA Colony, Multan

# Letter of Bid - Financial Proposal

INSTRUCTIONS TO BIDDERS: DELETE THIS BOX ONCE YOU HAVE COMPLETED THE DOCUMENT

Place this Letter of Bid - Financial Proposal in the second envelope marked "FINANCIAL PROPOSAL".

The Bidder must prepare the Letter of Bid - Financial Proposal on stationery with its letterhead clearly showing the Bidder's complete name and business address.

*Note: All italicized text is to help Bidders in preparing this form.* 

Date of this Bid submission:
No.:
Name of Project.: Procurement of Air Conditioners
To: National Database & Registration Authority, Regional Head Office, Multan.
We, the undersigned Bidder, hereby submit the second part of our Bid, the Financial Proposal
In submitting our Financial Proposal, we make the following additional declarations:
<ul> <li>(a) Bid Validity Period: Our Bid shall be valid for the period specified in BDS 17.1 (as amended, if applicable) from the date fixed for the bid submission deadline specified in BDS 23.1 (as amended, if applicable), and it shall remain binding upon us and may be accepted at any time before the expiration of that period;</li> <li>(b) Total Price: The total price of our Bid, excluding any discounts offered in item (c) below is:</li> </ul>
In case of only one lot offered, the total price of the Bid is
[insert the total price of the bid in words and figures, indicating the various amounts and the respective currencies];
(c) <b>Discounts:</b> The discounts offered and the methodology for their application are:
(i) The discounts offered are:
, a re

	(ii) The exact method of	calculations to de	etermine the net price	after application of
(d)	Commissions, gratuities the Contract: [insert comeach commission or gratuity].	, or fees with resp plete name of each R	ect to the bidding pro Lecipient, its full address	cess or execution of s, the reason for which
	Name of Recipient	Address	Reason	Amount
	•			
	(If none has been paid	or is to be paid, in	dicate "none.")	
	acceptance thereof incluce contract between us, un me of the Bidder*:	til a formal contra	ct is prepared and ex	ecuted.
Titl	e of the person signing	the Bid:		
Sig	nature of the person na	med above:		
Dat	e signed day o	of,		

<sup>\*\*:</sup> Person signing the Bid shall have the power of attorney given by the Bidder. The power of attorney shall be attached with the Bid Schedules.



<sup>\*:</sup> In the case of the Bid submitted by a Joint Venture specify the name of the Joint Venture as Bidder.

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# **Bidder Information Form**

[The Bidder shall fill in this Form in accordance with the instructions indicated below. No alterations to its format shall be permitted and no substitutions shall be accepted.]

Date of Bid submission:	No.: NADRA-R		
	Page	of	pages
1. Bidder's Name	[inse	rt Bidder's leg	al name]
2. In case of JV, legal name of each member:			
3. Bidder's actual or intended country of regist	ration:		
4. Bidder's year of registration:	[insert Bidder'	's year of regist	tration]
5. Bidder's Address in country of registration:			
6. Bidder's Authorized Representative Informa	tion		
Name:			
Address:			
Telephone/Fax numbers:			
Email Address:			
7. Attached are copies of original documents]	nts of [check the box	x(es) of the atta	ached
☐ Articles of Incorporation (or equivalent deassociation), and/or documents of registr			above.
☐ In case of JV, letter of intent to form JV or 3.4.	JV agreement, in	accordance w	vith ITB
☐ Establishing that the Bidder is not under the Agency	he supervision of	the Procurin	g



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8. Included are the organizational chart, a list of Board of Directors, and the beneficial ownership.



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# **Bidder's JV Members Information Form**

[The Bidder shall fill in this Form in accordance with the instructions indicated below. The following table shall be filled in for the Bidder and for each member of a Joint Venture].

Date:	(day, month and year of Bid submission)
	RFB No.:
	Page of pages
1. Bidder's Name:	[insert Bidder's legal name]
2. Bidder's JV Member's name:	
3. Bidder's JV Member's country of registra	tion:
4. Bidder's JV Member's year of registration	1:
5. Bidder's JV Member's legal addr	ress in country of registration:
6. Bidder's JV Member's authorized represe	
Address:	
Telephone/Fax numbers:	
Email Address:	
7. Attached are copies of original documents of original documents]	of [check the box(es) of the attached
☐ Articles of Incorporation (or equivalent documents of the legal e 4.4.	,
8. Included are the organizational chart, a list of ownership.	Board of Directors, and the beneficial



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# **Price Schedule Forms**

[The Bidder shall fill in these Price Schedule Form in accordance with the instructions indicated. Price offered in Price Schedule will be for items offered in Technical Bid. Description of Goods in Price Schedule is to identify items only]



Regional Head Office, 221-A SRA Colony, Multan

# **Price Schedule**

-								
(Group C Bids) Currency is Pak Rupees					Date: No: of _			
1	2	3	4	5	6	7	8	9
Line Item N°	Description of Goods	Country of Origin	Unit	Quantity	Unit price APPLICABLE AT PLACE OF DELIVERY (EXCLUDING GST)	GST on Unit Price (IF APPLICABLE)	Unit price APPLICABLE AT PLACE OF DELIVERY (INCLUDING GST)	Total Price (FOR TOTAL QUANTITY) (5x8)
1.	Split Air Conditioner Invertor 1.0 Ton		Nos	03				
2.	Split Air Conditioner Invertor 1.5 Ton		Nos	09				
3.	Cabinet/Floor Standing Air Conditioner Invertor 2.0 Ton		Nos	03				
							Total Price	
Name of Bidder Date								
1 Vallic	or bruder							





Regional Head Office, 221-A SRA Colony, Multan

# Form of Bid Security

(If submitted as Bank Guarantee)

[The bank shall fill in this Bank Guarantee Form in accordance with the instructions indicated.]

[Gua	arantor letterhead or SWIFT identifier code]
Ben	eficiary: [Purchaser to insert its name and address]
No.:	: [Purchaser to insert reference number for the Request for Bids]
Alte	ernative No.: [Insert identification No if this is a Bid for an alternative]
Date	e: [Insert date of issue]
BID	GUARANTEE No.: [Insert guarantee reference number]
Gua	rantor: [Insert name and address of place of issue, unless indicated in the letterhead]
vent nam	have been informed that [insert name of the Bidder, which in the case of a joint ure shall be the name of the joint venture (whether legally constituted or prospective) or the es of all members thereof] (hereinafter called "the Applicant") has submitted or will mit to the Beneficiary its Bid (hereinafter called "the Bid") for the execution of under Request for Bids No ("the RFB").
	thermore, we understand that, according to the Beneficiary's conditions, Bids must be ported by a Bid guarantee.
the ( the ]	he request of the Applicant, we, as Guarantor, hereby irrevocably undertake to pay Beneficiary any sum or sums not exceeding in total an amount of
(a)	has withdrawn its Bid during the period of Bid validity set forth in the Applicant's Letter of Bid ("the Bid Validity Period"), or any extension thereto provided by the Applicant; or
(b)	having been notified of the acceptance of its Bid by the Beneficiary during the Bid Validity Period or any extension thereto provided by the Applicant, (i) has failed to sign the contract agreement, or (ii) has failed to furnish the performance security, in accordance with the Instructions to Bidders ("ITB") of the Beneficiary's bidding document.
	s guarantee will expire: (a) if the Applicant is the successful Bidder, upon our receipt opies of the Contract agreement signed by the Applicant and the performance security

issued to the Beneficiary in relation to such Contract agreement; or (b) if the Applicant is

not the successful Bidder, upon the earlier of (i) our receipt of a copy of the

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Beneficiary's notification to the Applicant of the results of the Bidding process; or (ii) twenty-eight days after the end of the Bid Validity Period.

Consequently, any demand for payment under this guarantee must be received by us at the office indicated above on or before that date.

[Signature(s)]		

Note: All italicized text is for use in preparing this form and shall be deleted from the final product.



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# Form of Bid Security (Bid Bond)

[The Surety shall	l fill in this Bid	Bond Form in a	accordance with t	the instructions i	ndicated.]
BOND NO					

BY THIS BOND [name of Bidder] as Principal (hereinafter called "the Principal"), and [name, legal title, and address of surety], authorized to transact business in [name of country of Procuring Agency], as Surety (hereinafter called "the Surety"), are held and firmly bound unto [name of Procuring Agency] as Oblige (hereinafter called "the Purchaser") in the sum of [amount of Bond]¹ [amount in words], for the payment of which sum, well and truly to be made, we, the said Principal and Surety, bind ourselves, our successors and assigns, jointly and severally, firmly by these presents.

WHEREAS the Principal has submitted or will submit a written Bid to the Purchaser dated the \_\_\_ day of \_\_\_\_\_, 20\_\_, for the supply of [name of Contract] (hereinafter called the "Bid").

NOW, THEREFORE, THE CONDITION OF THIS OBLIGATION is such that if the Principal:

- (a) has withdrawn its Bid during the period of Bid validity set forth in the Principal's Letter of Bid ("the Bid Validity Period"), or any extension thereto provided by the Principal; or
- (b) having been notified of the acceptance of its Bid by the Purchaser during the Bid Validity Period or any extension thereto provided by the Principal; (i) failed to execute the Contract agreement; or (ii) has failed to furnish the Performance Security, in accordance with the Instructions to Bidders ("ITB") of the Purchaser's bidding document.

then the Surety undertakes to immediately pay to the Purchaser up to the above amount upon receipt of the Purchaser's first written demand, without the Purchaser having to

The amount of the Bond shall be denominated in the currency of the Purchaser's country or the equivalent amount in a freely convertible currency.



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substantiate its demand, provided that in its demand the Purchaser shall state that the demand arises from the occurrence of any of the above events, specifying which event(s) has occurred.

The Surety hereby agrees that its obligation will remain in full force and effect up to and including the date 28 days after the date of expiration of the Bid Validity Period set forth in the Principal's Letter of Bid or any extension thereto provided by the Principal.

IN TESTIMONY WHEREOF, 1	he Principal and the Surety have cause	d these presents to
be executed in their respective	names this day of 2	0
Principal:	Surety:	
Apply Corporate Seal (where a	appropriate)	
(Signature)	 (Signature)	
(Printed name and title)	(Printed name and title)	



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# Form of Qualification Criteria

TO	D BE FILLED BY THE BIDDER (Please tick the appropriate)  Total Marks=5							
1.	EXPERIENCE /NUMBER	OF YEA	RS - IN GENERAL	Marks 10 Nos				
	>=10 Years	10	Attach documents as proof (Co	ny of Pagistarad with				
	>=5 Years & < 10 Years	08	Securities & Exchange Commissi	•				
	>=3 Years & < 5 Years	06	(SECP) or Registrar of Firms or a					
	>1 Years & < 3 Years	04	Registration in Pakistan)	ary other body or				
	<=1 Years	02	,	T				
2.	EXPERIENCE / NUMBER		RS – RELATED	Marks 10 Nos				
	>=10 Years	10						
	>=5 Years & < 10 Years	08						
	>=3 Years & < 5 Years	06	Attach documents as proof (Old	dest related PO/s)				
	>1 Years & < 3 Years	04						
	<=1 Years	02						
3.	NUMBER OF SUPPLIES -	- RELAT	ED	Marks 10 Nos				
	POs >= 12	10						
	POs >= 8 & < 12	08	Attach documents as proof (Co	nies of POs/Contracts				
	POs >= 5 & < 8	06	not below Rs.200,000/- which ma					
	POs >= 2 & < 5	04	not below Rs.200,000/ which his	ty be verified)				
	POs < 2	02		,				
4.	PERSONNEL/STAFF			Marks 10 Nos				
	Staff >= 24	10						
	Staff >= 12 & < 24	08	Attach list of Staff with name, d	lesignation and				
	Staff >= 6 & < 12	06	qualification.	icsignation and				
	Staff > 3 & < 6	04	quamication.					
	Staff <= 3	02		T				
5.	COMPANY FINANCIAL S			Marks 10 Nos				
	Worth >= 12 Million	10	Attach Bank statement of last s	iv (6) months or last				
	Worth $>= 8 \text{ M } \& < 10 \text{ M}$	08	three years Financial Statement	` '				
	Worth >= $4 \text{ M \& } < 8 \text{ M}$	06	, and the second					
	Worth $>= 2 \text{ M & } <4 \text{ M}$	04	(Total credit amount of last six months I Profit/Loss for three years Balance Shee					
NT. 4	Worth < 2 Million	02	1 Toju Loss for three years butunce snee	is will be considered;				

#### Note:

- **a.** Qualification marks of basic eligibility are 30 (thirty). Bidder scoring less than 30 marks overall and less than 4 marks in any criteria will not be included in Technical Evaluation Process.
- **b.** Please attach relevant document to support the option you have selected in technical evaluation. In case of no supporting document, score of the concerned field will be considered as Zero.



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# **List of Documents to be part of Technical Bidding Documents**

Lis	et of Documents (To be attached with proper tagging)	Page/Tag No.
	Eligibility Documents	
1.	<b>All pages of Tender Documents</b> duly signed/stamped by Authorized representative of Bidder.	
2.	Submission of <b>Letter of Bid</b> to NADRA RHO Multan dully signed/stamped & filled as per format provided in <b>Technical Proposal.</b>	
3.	<b>Proof of company/firm's registration</b> in Pakistan with SECP or relevant professional/regulatory authority.	
4.	Copies of <b>Registration with FBR for NTN &amp; STN</b> and Print of <b>Active Taxpayers</b> Compliance Level from FBR Website.	
5.	Bid Security Rs. 100,000/-	
6.	An <b>affidavit on judicial paper</b> of Rs.100/- properly attested by oath commissioner to the effect that the firm has neither been <b>blacklisted</b> by any Government / Public Sector/ Autonomous Body nor any <b>contract rescinded in the past</b> for non-fulfillment of contractual obligations. Moreover, the <b>information supplied by the firm is correct.</b>	

Lis	t of Documents (To be attached with proper tagging)	Page/Tag No.
	Qualification Documents	
1.	Details of HR with their qualification, designation and CNIC Numbers.	
2.	Copies of related POs/Contracts (with Public or Private Organizations).	
3.	AUDITED STATEMENTS OF ACCOUNTS for the PAST THREE (3) YEARS duly supported by audited statements or Bank Statement of last six months (having total of Debit & Credit Transactions)	

<u>Signature & Stamp</u> (Authorized representative(s) of the Applicant)



# Regional Head Office, 221-A SRA Colony, Multan

**National Database and Registration Authority (NADRA)** 

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# GENERAL CONDITIONS OF THE CONTRACT (GCC)

1.	Definitions	1.1		following words and expressions shall have the nings hereby assigned to them:
			a)	"Authority" means Public Procurement Regulatory Authority.
			b)	The "Arbitrator" is the person appointed with mutual consent of both the parties, to resolve contractual disputes as provided for in the General Conditions of the Contract GCC Clause 31 hereunder.
			c)	The "Contract" means the agreement entered into between the Procuring Agency and the Supplier, as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
			d)	The "Commencement Date" is the date when the Supplier shall commence execution of the contract as specified in the SCC.
			e)	"Completion" means the fulfillment of the related services by the Supplier in accordance with the terms and conditions set forth in the contract.
			f)	"Country of Origin" means the countries and territories eligible under the PPRA Rules 2004 and its corresponding Regulations as further elaborated in the SCC.
			g)	The "Contract Price" is the price stated in the Letter of Acceptance and thereafter as adjusted in accordance with the provisions of the Contract.
			h)	"Defective Goods" are those goods which are below standards, requirements or specifications stated by the Contract.
			i)	"Delivery" means the transfer of the goods from the supplier equipment, machinery, and /or other



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		materials which the Supplier is required to supply to
		the Procuring Agency under Contract.
	j)	"Effective Contract date" is the date shown in the
		Certificate of Contract Commencement issued by the
		Procuring Agency upon fulfillment of the conditions
		precedent stipulated in GCC Clause 3.
	k)	"Procuring Agency" means the person named as
		Procuring Agency in the SCC and the legal successors
		in title to this person, procuring the Goods and related
		service, as named in SCC.
	1)	"Related Services" means those services ancillary to
		the delivery of the Goods, such as transportation and
		insurance, and any other incidental services, such as
		installation, commissioning, provision of technical
		assistance, training, initial maintenance and other such
		obligations of the Supplier covered under the Contract.
	m)	"GCC" means the General Conditions of Contract
		contained in this section.
	n)	"Intended Delivery Date" is the date on which it is
		intended that the Supplier shall effect delivery as
		specified in the SCC.
	0)	"SCC" means the Special Conditions of Contract.
	p)	"Supplier" means the individual private or
		government entity or a combination of the above
		whose Bid to perform the contract has been accepted by
		the Procuring Agency and is named as such in the
		Contract Agreement, and includes the legal successors
		or permitted assigns of the supplier and shall be named
		in the SCC.
	q)	"Project Name" means the name of the project stated
		in SCC.
	r)	"Day" means calendar day.
	s)	"Eligible Country" means the countries and territories
		eligible for participation in accordance with the policies
		of the Federal Government.
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	t)	"End User" means the organization(s) where the goods
		will be used, as named in the SCC.
	u)	"Origin" means the place where the Goods were
		mined, grown, or produced or from which the Services
		are supplied. Goods are produced when, through
		manufacturing, processing, or substantial and major
		assembly of components, a commercially recognized
		new produce results that is substantially different in
		basic characteristics or in purpose or utility from its
		components.
	v)	"Force Majeure" means an unforeseeable event which
		is beyond reasonable control of either Party and which
		makes a Party's performance of its obligations under
		the Contract impossible or so impractical as to be
		considered impossible under the circumstances.
		-
		For the purposes of this Contract, "Force Majeure"
		means an event which is beyond the reasonable control
		of a Party, is not foreseeable, is unavoidable, and its
		origin is not due to negligence or lack of care on the part
		of a Party, and which makes a Party's performance of
		its obligations hereunder impossible or so impractical
		as reasonably to be considered impossible in the
		circumstances. and includes, but is not limited to, war,
		riots, civil disorder, earthquake, fire, explosion, storm,
		flood, epidemics, or other adverse weather conditions,
		strikes, lockouts or other industrial action (except
		where such strikes, lockouts or other industrial action
		are within the power of the Party invoking Force
		Majeure to prevent), confiscation or any other action by
		Government agencies.
	w)	"Specification" means the Specification of the Goods
	ĺ	and performance of incidental services in accordance
		with the relevant standards included in the Contract

				and any modification or addition made or approved by
				the Procuring Agency.
			x)	The Supplier's Bid is the completed Bid document
			,	submitted by the Supplier to the Procuring Agency.
2.	Application and	2.1		e General Conditions shall apply to the extent that they
	interpretatio n		Cont	not superseded by provisions of other parts of the ract.
		2.2	In in	terpreting these Conditions of Contract headings and
				final notes are used for convenience only and shall not
				t their interpretations unless specifically stated;
				ences to singular include the plural and vice versa; and
				uline include the feminine. Words have their ordinary
				ning under the language of the Contract unless fically defined.
		2.3		documents forming the Contract shall be interpreted in
			1	ollowing order of priority:
			(1)	Form of Contract,
			(2)	Special Conditions of Contract,
			(3)	General Conditions of Contract,
			(4)	Letter of Acceptance,
			(5)	Certificate of Contract Commencement
			(6)	Specifications
			(7)	Contractor's Bid, and
			1 ' '	Any other document listed in the Special Conditions of Contract as forming part of the Contract.

3.	Conditions	·····•	Having signed the Contract it shall some into effect on the
<b>J.</b>	Precedent	3.1	Having signed the Contract, it shall come into effect on the
	Ticceuciii		date on which the following conditions have been satisfied: -
			<ul> <li>a) Submission of performance Security (or guarantee) in the form specified in the SCC;</li> </ul>
			b) Furnishing of Advance Payment Unconditional Guarantee.
		3.2	If the Condition precedent stipulated on GCC Clause 3.1 is not met by the date specified in the SCC this contract shall not come into effect;
		3.3	If the Procuring Agency is satisfied that each of the conditions precedent in this contract has been satisfied (except to the extent waved by him, but subject to such conditions as he shall impose in respect of such waiver) he shall promptly issue to the supplier a certificate of Contract commencement, which shall confirm the start date.
4.	Governing Language	4.1	The Contract as all correspondence and documents relating to the contract exchanged by the Supplier and the Procuring Agency shall be written in the language specified in <b>SCC</b> . Subject to <b>GCC Clause 3.1</b> , the version of the Contract written in the specified language shall govern its interpretation.
5.	Applicable Law	5.1	The contract shall be governed and interpreted in accordance with the laws of Pakistan, unless otherwise specified in <b>SCC</b> .
6.	Country of Origin	6.1	The origin of Goods and Services may be distinct from the nationality of the Supplier.
7.	Standards	7.1	The Goods supplied under this Contract shall conform to the standards mentioned in the Technical Specifications, and, when no applicable standard is mentioned, the American Standards (such as ACI, IEEE, ASME, etc.) or the Pakistani standards such as PSQCA Such standards shall be the latest issued by the concerned institution.



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8.	Use of	8.1	The Supplier shall not, without the Procuring Agency's prior		
	Contract		written consent, disclose the Contract, or any provision		
	Documents		thereof, or any specification, plan, drawing, pattern, sample,		
	and Information;		or information furnished by or on behalf of the Procuring		
	Inspection		Agency in connection therewith, to any person other than a		
	and Audit by		person employed by the Supplier in the performance of the		
	the		Contract. Disclosure to any such employed person shall be		
	Government		made in confidence and shall extend only as far as may be		
	of Pakistan		necessary for purposes of such performance.		
		8.2	The Supplier shall not, without the Procuring Agency's prior		
		0.2	written consent, make use of any document or information		
			enumerated in GCC Clause 7.1 except for purposes of		
		0.2	performing the Contract.		
		8.3	Any document, other than the Contract itself, enumerated in		
			GCC Clause 7.1 shall remain the property of the Procuring		
			Agency and shall be returned (all copies) to the Procuring		
			Agency on completion of the Supplier's performance under		
			the Contract if so required by the Procuring Agency.		
		8.4	The Supplier shall permit the Government of Pakistan or /		
			and donor agencies involved in financing the project to		
			inspect the Supplier's accounts and records relating to the		
			performance of the Supplier and to have them audited by		
			auditors appointed by the Government of Pakistan or / and		
			the appropriate donor agencies, if so required by the		
			Government of Pakistan or / and the appropriate donor		
			agencies.		
9.	Patent and	9.1	The Supplier shall indemnify the Procuring Agency against		
	Copy Rights		all third-party claims of infringement of patent, trademark, or		
			industrial design rights arising from use of the Goods or any		
			part thereof in Pakistan.		
			Part dicteor in randomi.		

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10.	Performance Security (or Guarantee)	9.2	The patent right in all drawings, documents, and other materials containing data and information furnished to the Procuring Agency by the Supplier herein shall remain vested in the supplier, or, if they are furnished to the Procuring Agency directly, or through the Supplier by any third party, including suppliers of materials, the patent right in such materials shall remain vested in such third party.  The Performance Security (or Guarantee) shall be provided to the Procuring Agency no later than the date specified in the		
	,		Letter of Acceptance and shall be issued in an amount and form and by a bank or surety acceptable to the Procuring		
			Agency, and denominated in the types and proportions of the		
			currencies in which the Contract Price is payable as specified		
			in the SCC.		
		10.2	The proceeds of the Performance Security (or Guarantee)		
			shall be payable to the Procuring Agency as compensation for		
			any loss resulting from the Supplier's failure to complete its obligations under the Contract.		
		10.3	The Performance Security (or Guarantee) shall be in one of		
			the following forms:		
			a) A bank guarantee, an irrevocable letter of credit issued by a reputable bank, or in the form provided in the Bidding Documents or another form acceptable to the Procuring Agency; or		
			b) A cashier's or certified check.		
		10.4	The performance security (or guarantee) will be discharged		
			by the Procuring Agency and returned to the Supplier not later than thirty (30) days following the date of completion of		
			later than thirty (30) days following the date of completion of the Supplier's performance obligations under the Contract,		
			including any warranty obligations, unless otherwise		
			specified in SCC.		

11.	Inspections	11.1	The Procuring Agency or its representative shall have the
	and Test		right to inspect and /or to test the Goods to confirm their
			conformity to the Contract specifications at no extra cost to
			the Procuring Agency. <b>SCC</b> and the Technical Specifications
			shall specify what inspections and tests the Procuring Agency
			shall notify the Supplier in writing or in electronic forms that
			provide record of the content of communication, in a timely
			manner, of the identity of any representatives retained for
			these purposes.
		11.2	The inspections and tests may be conducted on the premises
			of the Supplier or its subcontractor(s), at point of delivery,
			and/or at the Goods' final destination. If conducted on the
			premises of the Supplier or its subcontractor(s), all reasonable
			facilities and assistance, including access to drawings and
			production data, shall be furnished to the inspectors at no
			charge to the Procuring Agency.
		11.3	Should any inspected or tested Goods fail to conform to the
			Specifications, the Procuring Agency may reject the Goods,
			and the Supplier shall replace the rejected Goods to meet
			specification requirements free of cost to the Procuring
			Agency.
		11.4	The Procuring Agency's right to inspect, test and, where
			necessary, reject Goods after the Goods' arrival in the
			Procuring Agency's country shall in no way be limited or
			eared by reason of the Goods having previously been
			inspected, tested, and passed by the Procuring Agency or its
			representative prior to the Goods' shipment from the country
			of origin.
		11.5	Nothing in GCC Clause 10 shall in any way release the
		11.0	supplier from any warranty or other obligations under this
			Contract.
			COILLACL.

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12.	Packing	12.1	The supplier shall provide such packing of the Goods as is
			required to prevent their damage or deterioration during
			transit to their final destination, as indicated in the Contract.
			The packing shall be sufficient to withstand, without
			limitation, rough handling during transit and exposure to
			extreme temperatures, salt and precipitation during transit,
			and open storage. Packing case size and weights shall take
			into consideration, where appropriate, the remoteness of the
			Goods final destination and the absence of heavy handling
			facilities at all points in transit.
		12.2	The packing, marking, and documentation within and
			outside the packages shall comply strictly with such special
			requirements as shall be expressly provided for in the
			Contract, including additional requirements, if any, specified
			in SCC, and in any subsequent instructions ordered by the
			Procuring Agency.
	D-1! - 1	101	Delivery of the Coods shall be made by the Cooding in
13.	Delivery and	13.1	Delivery of the Goods shall be made by the Supplier in
13.	Delivery and Documents	13.1	accordance with the terms specified in the Schedule of
13.	•	13.1	7
13.	•	13.1	accordance with the terms specified in the Schedule of
13.	•	13.1	accordance with the terms specified in the Schedule of Requirements. The details of shipping and or other
13.	•	13.1	accordance with the terms specified in the Schedule of Requirements. The details of shipping and or other documents to be furnished by the Supplier as specified in
13.	•		accordance with the terms specified in the Schedule of Requirements. The details of shipping and or other documents to be furnished by the Supplier as specified in SCC.
13.	•		accordance with the terms specified in the Schedule of Requirements. The details of shipping and or other documents to be furnished by the Supplier as specified in SCC.  For purposes of the Contract, "EXW", "FOB", "FCA", "CIF",
13.	•		accordance with the terms specified in the Schedule of Requirements. The details of shipping and or other documents to be furnished by the Supplier as specified in SCC.  For purposes of the Contract, "EXW", "FOB", "FCA", "CIF", "CIP," and other trade terms used to describe the obligations
13.	•		accordance with the terms specified in the Schedule of Requirements. The details of shipping and or other documents to be furnished by the Supplier as specified in SCC.  For purposes of the Contract, "EXW", "FOB", "FCA", "CIF", "CIP," and other trade terms used to describe the obligations of the parties shall have the meanings assigned to them by the
13.	•		accordance with the terms specified in the Schedule of Requirements. The details of shipping and or other documents to be furnished by the Supplier as specified in SCC.  For purposes of the Contract, "EXW", "FOB", "FCA", "CIF", "CIP," and other trade terms used to describe the obligations of the parties shall have the meanings assigned to them by the current edition of INCOTERMS published by the International Chamber of Commerce, Paris.
13.	•	13.2	accordance with the terms specified in the Schedule of Requirements. The details of shipping and or other documents to be furnished by the Supplier as specified in SCC.  For purposes of the Contract, "EXW", "FOB", "FCA", "CIF", "CIP," and other trade terms used to describe the obligations of the parties shall have the meanings assigned to them by the current edition of INCOTERMS published by the International Chamber of Commerce, Paris.
14.	•	13.2	accordance with the terms specified in the Schedule of Requirements. The details of shipping and or other documents to be furnished by the Supplier as specified in SCC.  For purposes of the Contract, "EXW", "FOB", "FCA", "CIF", "CIP," and other trade terms used to describe the obligations of the parties shall have the meanings assigned to them by the current edition of INCOTERMS published by the International Chamber of Commerce, Paris.  Documents to be submitted by the Supplier are specified in
	Documents	13.2	accordance with the terms specified in the Schedule of Requirements. The details of shipping and or other documents to be furnished by the Supplier as specified in SCC.  For purposes of the Contract, "EXW", "FOB", "FCA", "CIF", "CIP," and other trade terms used to describe the obligations of the parties shall have the meanings assigned to them by the current edition of INCOTERMS published by the International Chamber of Commerce, Paris.  Documents to be submitted by the Supplier are specified in SCC.
	Documents	13.2	accordance with the terms specified in the Schedule of Requirements. The details of shipping and or other documents to be furnished by the Supplier as specified in SCC.  For purposes of the Contract, "EXW", "FOB", "FCA", "CIF", "CIP," and other trade terms used to describe the obligations of the parties shall have the meanings assigned to them by the current edition of INCOTERMS published by the International Chamber of Commerce, Paris.  Documents to be submitted by the Supplier are specified in SCC.  The Goods supplied under the Contract shall be fully insured
	Documents	13.2	accordance with the terms specified in the Schedule of Requirements. The details of shipping and or other documents to be furnished by the Supplier as specified in SCC.  For purposes of the Contract, "EXW", "FOB", "FCA", "CIF", "CIP," and other trade terms used to describe the obligations of the parties shall have the meanings assigned to them by the current edition of INCOTERMS published by the International Chamber of Commerce, Paris.  Documents to be submitted by the Supplier are specified in SCC.  The Goods supplied under the Contract shall be fully insured in a freely convertible currency against loss or damage

15.	Transportati	15.1	Where the Supplier is required under Contract to deliver the			
	on		Goods FOB, transport of the Goods, up to and including the			
			point of putting the Goods on board the vessel at the specified			
			port of loading, shall be arranged and paid for by the			
			Supplier, and the cost thereof shall be included in the			
			Contract Price. Where the Supplier is required under the			
			Contract to deliver the Goods FCA, transport of the Goods			
			and delivery into the custody of the carrier at the place named			
			by the Procuring Agency or other agreed point shall be			
			arranged and paid for by the Supplier, and the cost thereof			
			shall be included in the Contract Price.			
		15.2	Where the Supplier is required under Contract to deliver the			
			Goods CIF or CIP, transport of the Goods to the port of			
			destination or such other named place of destination in			
			Pakistan, as shall be specified in the Contract, shall be			
			arranged and paid for by the Supplier, and the cost thereof			
			shall be included in the Contract Price.			
		15.3	Where the Supplier is required under the Contract to			
			transport the Goods to a specified place of destination within			
			Pakistan, defined as the Project Site, transport to such place			
			of destination in Pakistan, including insurance and storage,			
			as shall be specified in the Contract, shall be arranged by the			
			Supplier, and related costs shall be included in the Contract Price.			
16.	Related	16.1	The Supplier may be required to provide any or all of the			
	Services		following services, including additional services, if any,			
			specified in SCC:			
			a) Performance or supervision of on-site assembly,			
			Installation Commissioning and/or start-up of the			
			supplied Goods;			
			b) Furnishing of tools required for assembly and/or			
			maintenance of the supplied Goods;			
			c) Furnishing of a detailed operations and maintenance			
			manual for each appropriate unit of the supplied Goods;			



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d) Performance or supervision or main	
repair of the supplied Goods, for a	-
agreed by the parties, provided that	
not relieve the Supplier of any warr	ranty obligations
under this Contract; and	
e) Training of the Procuring Agency's	personnel, at the
Supplier's plant and/or on-site, in as	sembly, start-up,
operation, maintenance, and/or repa	ir of the supplied
Goods.	
16.2 Prices charged by the Supplier for related	l services, if not
included in the Contract Price for the Goods	s, shall be agreed
upon in advance by the parties and shall	not exceed the
prevailing rates charged to other parties by	the Supplier for
similar services.	
<b>17. Spare Parts</b> 17.1 As specified in <b>SCC</b> , the Supplier may be rec	quired to provide
any or all of the following materials, no	otifications, and
information pertaining to spare parts n	nanufactured or
distributed by the Supplier:	
a) Such spare parts as the Procuring Ago	ency may elect to
purchase from the Supplier, pro-	vided that this
election shall not relieve the Supplier	of any warranty
obligations under the Contract; and	
b) In the event of termination of produc	ction of the spare
parts:	
i) advance notification to the Pi	rocuring Agency
of the pending termination, in	sufficient time to
permit the Procuring Age	ncy to procure
needed requirements; and	
ii) following such termination,	furnishing at no
ii) following such termination,	· ·
ii) following such termination, to cost to the Procuring Agency	, the blueprints,
ii) following such termination,	, the blueprints,

18.	Warranty/ Defect Liability Period	18.1	The Supplier warrants that the Goods supplied under the Contract are new, unused, of the most recent or current models and that they incorporate all recent improvements in design and materials unless provided otherwise in the Contract. The Supplier further warrants that all Goods supplied under this Contract shall have no defect, arising from design, materials, or workmanship (except when the design and/or material is required by the Procuring Agency, specifications) or from any act or omission of the Supplier, that may develop under normal use of the supplied Goods in the conditions prevailing in Pakistan.  This warranty shall remain valid for a period specified in the
		18.3	SCC after the Goods, or any portion thereof as the case may be, have been delivered to and accepted at the final destination indicated in the Contract, or for a period specified in the SCC after the date of shipment from the port or place of loading in the source country, +whichever period concludes earlier, unless specified otherwise in SCC.
		18.3	The Procuring Agency shall promptly notify the Supplier in writing or in electronic forms that provide record of the content of communication of any claims arising under this warranty.
		18.4	Upon receipt of such notice, the Supplier shall, within the period specified in SCC and with all reasonable speed, repair or replace the defective Goods or parts thereof, without costs to the Procuring Agency other than, where applicable, the cost of inland delivery of the repaired or replaced Goods or parts from EXW or the port or place of entry to entry to the final destination.
		18.5	If the Supplier, having been notified, fails to remedy the defect(s) within the period specified in SCC, the Procuring Agency may proceed to take such remedial action as may be necessary, at the Supplier's risk and expense and without prejudice to any other rights which the Procuring Agency may have against the Supplier under the Contract.



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19.	Payment	19.1	The method and conditions of payment to be made to the Supplier under this Contract shall be specified in <b>SCC</b> .		
		10.0			
		19.2	The Supplier's request(s) for payment shall be made to the		
			Procuring Agency in writing or in electronic forms that		
			provide record of the content of communication,		
			accompanied by an invoice describing, as appropriate, the		
			Goods delivered and Services performed, and by documents		
			submitted pursuant to GCC Clause 13, and upon fulfillment		
			of other obligations stipulated in the Contract.		
		19.3	Payments shall be made promptly by the Procuring Agency,		
			within sixty (60) days after submission of an invoice or claim		
			by the Supplier. If the Procuring Agency makes a late		
			payment, the Supplier shall be paid interest on the late		
			payment. Interest shall be calculated from the date by which		
			the payment should have been made up to the date when the		
			late payment is made at the rate as specified in the SCC.		
		10.4			
		19.4	The currency or currencies in which payment is made to the		
			Supplier under this Contract shall be specified in SCC subject		
			to the following general principle: payment will be made in		
			the currency or currencies in which the payment has been		
			requested in the Supplier's Bid.		
		19.5	All payments shall be made in the currency or currencies		
			specified in the SCC pursuant to GCC Clause 19.4		
20.	Prices	20.1	The contract price shall be as specified in the Contract		
			Agreement Subject to any additions and adjustments thereto		
			or deductions there from, as may be made pursuant to the		
			Contract.		
		20.2	Prices charged by the Supplier for Goods delivered and		
			Services performed under the Contract shall not vary from		
			the prices quoted by the Supplier in its Bid, with the exception		
			of any price adjustments authorized in SCC or in the		
			Procuring Agency's request for Bid Validity extension, as the		
			case may be.		
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21.		T	The Programing Agency may at any time by a varietien and an		
<b>Z1.</b>	Change Orders	21.1	The Procuring Agency may at any time, by a written order		
	Orders		given to the Supplier pursuant to GCC Clause 22, make		
			changes within the general scope of the Contract in any one		
			or more of the following:		
			a) Drawings, designs, or specifications, where Goods to		
			be furnished under the Contract are to be specifically		
			manufactured for the Procuring Agency;		
			b) The method of shipment or packing;		
			c) The place of delivery; and/or		
			d) The Services to be provided by the Supplier.		
		21.2	If any such change causes an increase or decrease in the cost		
			of, or the time required for, the Supplier's performance of any		
			provisions under the Contract an equitable adjustment shall		
			be made in the Contract Price or delivery schedule, or both,		
			and the Contract shall accordingly be amended. Any claims		
			by the Supplier for adjustment under this clause must be		
			asserted within thirty (30) days from the date of the Supplier's		
			receipt of the Procuring Agency change order.		
		21.3	Prices to be charged by the supplier for any related services		
			that might be needed but which were not included in the		
			Contract shall be agreed upon in advance by the Parties and		
			shall not exceed the prevailing rates charged to other parties		
			by the Supplier for similar services.		
22.	Contract	22.1	Subject to GCC Clause 20, no variation in or modification of		
	Amendments		the terms of the Contract shall be made except by written		
			amendment signed by the parties.		
23.	Assignment	23.1	Neither the Procuring Agency nor the Supplier shall assign,		
			in whole or in part, obligations under this Contract, except		
			with the prior written consent of the other party.		
24.	Sub-	24.1	The Supplier shall consult the Procuring Agency in the event		
	contracts		of subcontracting under this contract if not already specified		
			in the Bid. Subcontracting shall not alter the Supplier's		
			obligations.		
		24.2	Subcontracts must comply with the provision of GCC Clause		
			5.		
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OF.		in the 25.1 Delivery of the Coads and performance of Convices shall be					
25.	Delays in the	25.1	Delivery of the Goods and performance of Services shall be				
	Supplier's		made by the Supplier in accordance with the time schedule				
	Performance		prescribed by the Procuring Agency in the Schedule of				
			Requirements.				
		25.2	If at any time during performance of the Contract, the				
			Supplier or its subcontractor(s) should encounter conditions				
			impeding timely delivery of the Goods and performance of				
			Services, the Supplier shall promptly notify the Procuring				
			Agency in writing or in electronic forms that provide record				
			of the content of communication of the fact of the delay, its				
			likely duration and its cause(s). As soon as practicable after				
			receipt of the Supplier's notice, the Procuring Agency shall				
			evaluate the situation and may at its discretion extend the				
			Supplier's time for performance, with or without liquidated				
			damages, in which case the extension shall be ratified by the				
			parties by amendment of Contract.				
		25.3	Except as provided under GCC Clause 28, a delay by the				
			Supplier in the performance of its delivery obligations shall				
			render the Supplier liable to the imposition of liquidated				
			damages pursuant to GCC Clause 26, unless an extension of				
			time is agreed upon pursuant to GCC Clause 25.2 without the				
			application of liquidated damages.				

26.	Liquidated	26.1		ct to GCC Clause 28, if the Supplier fails to deliver any	
	Damages		or all of the Goods or to perform the Services within the		
				d(s) specified in the Contract, the Procuring Agency	
			_	without prejudice to its other remedies under the	
				ract, deduct from the Contract Price, as liquidated	
				ges, a sum equivalent to the percentage specified in <b>SCC</b>	
				e delivered price of the delayed Goods or unperformed	
				ces for each week or part thereof of delay until actual	
				ery or performance, up to a maximum deduction of the	
			1	rmance security (or guarantee) specified in SCC. Once	
			_		
			the said maximum is reached, the Procuring Agency may consider termination of the Contract pursuant to <b>GCC Clause</b>		
			<b>26.</b>	der termination of the Contract pursuant to GCC Clause	
27.	Termination	27.1		Procuring Agency or the Supplier, without prejudice to	
	for Default			other remedy for breach of Contract, by written notice of	
			-	alt sent to the concerned party may terminate the	
				ract if the other party causes a fundamental breach of the	
			Conti		
		27.2	Fund	amental breaches of Contract shall include, but shall not	
			be lin	nited to the following:	
			a)	the Supplier fails to deliver any or all of the Goods	
				within the period(s) specified in the Contract, or within	
				any extension thereof granted by the Procuring Agency	
				pursuant to GCC Clause 24; or	
			b)	the Supplier fails to perform any other obligation(s) under the Contract;	
			c)	Supplier's failure to submit performance security (or	
			'	guarantee) within the time stipulated in the SCC;	
			d)	the supplier has abandoned or repudiated the contract.	
			e)	the Procuring Agency or the Supplier is declared	
				bankrupt or goes into liquidation other than for a	
				reconstruction or amalgamation;	
			f)	a payment is not paid by the Procuring Agency to the	
				Supplier after 84 days from the due date for payment;	



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	g)	the Procuring Agency gives Notice that goods delivered	
		with a defect is a fundamental breach of Contract and	
		the Supplier fails to correct it within a reasonable period	
		of time determined by the Procuring Agency; and	
	h)	if the Procuring Agency determines, based on the	
		reasonable evidence, that the Supplier has engaged in	
		corrupt, coercive, collusive, obstructive or fraudulent	
		practices, in competing for or in executing the Contract.	
	For th	ne purpose of this clause:	
	"Corr	rupt and Fraudulent Practice" means the practices as	
	descr	ibed in Rule-2 (1) (f) of Public Procurement Rules-2004.	
 27.4	In the	e event the Procuring Agency terminates the Contract in	
	whole	e or in part, pursuant to GCC Clause 26.1, the Procuring	
	Agency may procure, upon such terms and in such manner as		
	it deems appropriate, Goods or Services similar to those		
	undelivered, and the Supplier shall be liable to the Procuring		
	Agen	cy for any excess costs for such similar Goods or	
	Servi	ces. However, the Supplier shall continue performance	
	of the	Contract to the extent not terminated.	



28.	Termination	28.1	Notwithstanding the provisions of GCC Clauses 25, 26, and
20.	for Force	20.1	
	Majeure		27, neither Party shall have any liability or be deemed to be in
	Majeure		breach of the Contract for any delay nor is other failure in
			performance of its obligations under the Contract, if such
			delay or failure is a result of an event of Force Majeure.
			For purpose of this clause, "Force Majeure" means an event
			which is beyond the reasonable control of a Party, is not
			foreseeable, is unavoidable, and its origin is not due to
			negligence or lack of care on the part of a Party, and which
			makes a Party's performance of its obligations hereunder
			impossible or so impractical as reasonably to be considered
			impossible in the circumstances, and includes, but is not
			limited to, war, riots, civil disorder, earthquake, fire,
			explosion, storm, flood, epidemics, or other adverse weather
			conditions, strikes, lockouts or other industrial action (except
			where such strikes, lockouts or other industrial action are
			within the power of the Party invoking Force Majeure to
			prevent
		28.2	If a Party (hereinafter referred to as "the Affected Party") is or
			will be prevented from performing its substantial obligation
			under the contract by Force Majeure, it shall give a Notice to
			the other Party giving full particulars of the event and
			circumstance of Force Majeure in writing or in electronic
			forms that provide record of the content of communication of
			such condition and the cause thereof. Unless otherwise
			directed by the Procuring Agency in writing or in electronic
			forms that provide record of the content of communication,
			<u> </u>
			the Supplier shall continue to perform its obligations under
			the Contract as far as is reasonably practical, and shall seek all
			reasonable alternative means for performance not prevented
			by the Force Majeure event.

	Regional Head Office, 221-A SRA Colony, Multan						
29.	Termination	29.1	The Procuring Agency may at any time terminate the Contract				
	for		by giving written notice to the Supplier if the Supplier				
	Insolvency		becomes bankrupt or otherwise insolvent. In this event,				
			termination will be without compensation to the Supplier,				
			provided that such termination will not prejudice or affect any				
			right of action or remedy which has accrued or will accrue				
			thereafter to the Procuring Agency.				
30.	Termination	30.1	The Procuring Agency, by written notice sent to the Supplier,				
	for		may terminate the contract, in whole or in part, at any time for				
	Convenience		its convenience. The notice of termination shall specify that				
			termination is for the Procuring Agency's convenience, the				
			Contract is terminated, and the date upon which such				
			termination becomes effective.				
		30.2	The Goods that are complete and ready for shipment within				
			thirty (30) days after the Supplier's receipt of notice of				
			termination shall be accepted by the Procuring Agency at the				
			Contract terms and price. For the remaining Goods, the				
			Procuring Agency may elect:				
			a) To have any portion completed and delivered at the				
			Contract terms and prices; and / or				
			b) To cancel the remainder and pay to the Supplier an				
			agreed amount for partially completed Goods and				
			Services and for materials and parts previously				
			procured by the Supplier.				
31.	Disputes	31.1	In the event of any dispute arising out of this contract, either				
	Resolution		party shall issue a notice of dispute to settle the dispute				
			amicably. The parties hereto shall, within twenty-eight (28) days from the notice date, use their best efforts to settle the				
			dispute amicably through mutual consultations and				
			negotiation. Any unsolved dispute may be referred by either				
			party to an arbitrator that shall be appointed by mutual				
			consent of the both parties.				
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·	Regional Head Office, 221-A SKA Colony, Multan						
		31.2	After the dispute has been referred to the arbitrator, within 30				
			days, or within such other period as may be proposed by the				
			Parties, the Arbitrator shall give its decision. The rendered				
			decision shall be binding to the Parties.				
32.	Procedure for	32.1	The arbitration shall be conducted in accordance with the				
	Disputes		arbitration procedure published by the Institution named and				
	Resolution		in the place shown in the SCC.				
		32.2	The rate of the Arbitrator's fee and administrative costs of				
			arbitration shall be borne equally by the Parties. The rates and				
			costs shall be in accordance with the rules of the Appointing				
			Authority. In conducting arbitration to its finality each party				
			shall bear its incurred costs and expenses.				
		32.3	The arbitration shall be conducted in accordance with the				
			arbitration procedure published by the institution named and				
			in the place shown in the SCC.				
33.	Replacement	33.1	Should the Arbitrator resign or die, or should the Procuring				
	of Arbitrator		Agency and the Supplier agree that the Arbitrator is not				
			functioning in accordance with the provisions of the contract,				
			a new Arbitrator shall be appointed by mutual consent of the				
			both parties.				
34.	Limitation of	34.1	Except in cases of criminal negligence or willful conduct, and				
	Liability		in the case of infringement pursuant to GCC Clause 8,				
			a) The supplier shall not be liable to the Procuring				
			Agency, whether in contract, tort, or otherwise, for any				
			indirect or consequential loss or damage, loss of use,				
			loss of production, or loss of profits or interest costs,				
			provided that this exclusion shall not apply to any				
			obligation of the Supplier to pay liquidated damages to				
			the Procuring Agency; and				
			b) The aggregate liability of the Supplier to the Procuring				
			Agency, whether under the Contract, in tort or				
			otherwise, shall not exceed the total Contract Price,				
			provided that this limitation shall not apply to the cost				
			of repairing or replacing defective equipment or to any				



	Regional Treat Office, 221-A SKA Colony, Mutan						
			obligation of the Supplier to indemnify the Procuring				
			Agency with respect to patent infringement.				
35.	Notices	35.1	Any notice given by one party to the other pursuant to this				
			Contract shall be sent to the other party in writing or in				
			electronic forms that provide record of the content of				
			communication and confirmed in writing or in electronic				
			forms that provide record of the content of communication to				
			the other party's address specified in SCC.				
		35.2	A notice shall be effective when delivered or on the notice's				
			effective date, whichever is later.				
36. Taxes and		36.1	A foreign Supplier shall be entirely responsible for all taxes,				
	Duties		tamp duties, license fees, and other such levies imposed				
			itside Pakistan.				
		36.2	If any tax exemptions, reductions, allowances or privileges				
			may be available to the Supplier in Pakistan the Procuring				
			Agency shall use its best efforts to enable the Supplier to				
			benefit from any such tax savings to the maximum allowable				
			extent.				
		36.3	A local Supplier shall be entirely responsible for all taxes,				
			duties, license fees, etc., incurred until delivery of the				
			contracted Goods to the Procuring Agency.				



Regional Head Office, 221-A SRA Colony, Multan

# SECTION VIII: SPECIAL CONDITIONS OF THE CONTRACT (SCC)

Regional Head Office, 221-A SRA Colony, Multan Special Conditions of Contract (SCC)

The following Special Conditions of Contract (SCC) shall supplement the GCC. Whenever there is a conflict, the provisions herein shall prevail over those in the GCC. The corresponding clause number of the GCC is indicated in parentheses.

SCC Clause Number	GCC Clause Number	Amendments of, and Supplements to, Clauses in the GCC		
	Definitions (GCC 1)			
1.	1.1	The Procuring Agency is: NADRA RHO Multan		
2.	1.1(j)	The Supplier is:		
3.	1.1(q)	The title of the subject procurement or The Project is: Procurement of Air Conditioners		
	Governing Language (GCC 4)			
4.	4.1	The Governing Language shall be: <b>English</b>		
	Applicable Law (GCC 5)			
5.	5.1	The Applicable Law shall be: Laws of the Pakistan		
	Country of Origin (GCC 6)			
6.	6.1	Country of Origin is		
	Performance Security ( or guarantee) (GCC 10)			
7.	10.1	The amount of performance security (or guarantee), as a percentage of the Contract Price, shall be: <i>Bid Security will be considered as Performance Guarantee till successful delivery &amp; QC of all Air Conditioners.</i>		



Regional Head Office, 221-A SRA Colony, Multan

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8.	10.4	After delivery and acceptance of the Goods, zero (00) percent of				
		the Performance Security (or guarantee) shall be withheld to				
		cover the Supplier's warranty obligations in accordance with				
		GCC Clause 18.2.				
	Inspect	ions and Tests (GCC 11)				
9.	11.1	Inspection and tests prior to shipment of Goods and at final				
		acceptance are as follows:				
		Quality and quantity inspection shall be carried out prior to				
		shipment of Goods by the manufacturer(s) at the supplier's own				
		expense and responsibility in terms of the items specified in the				
		specifications.				
		(0.00.01				
	Packing	g (GCC Clause 12)				
10.	12.2	The following SCC shall supplement GCC Clause 12.2:				
10.	12.2	The following See shall supplement Gee clause 12.2.				
		The Goods shall be packed properly in accordance with				
		standard export packing or as specified by the Procuring Ager				
		in the Technical Specification.				
		The die 2 serial of series and in				
	Deliver	ry and Documents (GCC Clause 13)				
11.	13.1	The Supplier shall mail the following documents to the				
		Procuring Agency:				
		(i.) One original plus one copy of the Supplier's				
		invoice showing Goods' description, quantity, unit				
		price, and total amount;				
		(ii.) Delivery challan/note (with delivery of Goods);				
		(iii.) Manufacturer's or Supplier's warranty certificate;				
12.	13.3	Same as above (11)				
	T	and (CCC Clause 14)				
	Insuran	ice (GCC Clause 14)				

Regional Head Office, 221-A SRA Colony, Multan

13.	14.1 The Insurance shall be the responsibility of supplier of Goods from "warehouse" to "warehouse" on "All Risks" be including War Risks and Strikes.				
	Related	Services (GCC Clause 16)			
14.	16.1	Related services to be provided are: <i>N/A</i>			
	Spare Parts (GCC Clause 17)				
15.	17.1	Additional spare parts requirements are: N/A			
	Warran	ty (GCC Clause 18)			
16.	18.2	GCC Clause 17.2—In partial modification of the provisions, the warranty period shall be minimum 12 months or as offered by manufacturer, whichever is higher will prevail, from date of acceptance of the Goods. The Supplier shall, in addition, comply with the performance and/or consumption guarantees specified under the Contract. If, for reasons attributable to the Supplier, these guarantees are not attained in whole or in part, the Supplier shall, at its discretion, either:			
		(a) make such changes, modifications, and/or additions to the Goods or any part thereof as may be necessary in order to attain the contractual guarantees specified in the Contract at its own cost and expense and to carry out further performance tests in accordance with SCC 4,			
		or			
		(b) pay liquidated damages to the Procuring Agency with respect to the failure to meet the contractual guarantees. The rate of these liquidated damages shall be <b>0.10</b> percent per day of undelivered			

23.	32.3	Dispute Resolution
	Procedure	for Dispute Resolution (GCC Clause 32)
		Maximum deduction: 10 Percent.
21.	25.1	Applicable rate: 0.1 percent per day
	Liquidate	d Damages (GCC Clause 26)
		N/A
20.	20.1	Prices shall be adjusted in accordance with provisions in the Attachment to SCC.
	Prices (GC	CC 20)
19.	19.3	Rate to be used for paying the Supplier's interest on the late payment made by Procuring Agency shall be N/A
10	10.0	
		100 percent of the Contract Price of Goods received shall be paid within thirty (30) days of receipt invoice (of goods successfully delivered) supported by the QC certificate issued by the Procuring Agency.
		Payment shall be made in Pak Rupees in the following manner:
18.	19.1	The method and conditions of payment to be made to the Supplier under this Contract shall be as follows:
	Payment (	GCC Clause 19)
17.	18.4 & 18.5	The period for correction of defects in the warranty period is: Thirty (30) Days
		amount of ten percent of the contract value.
		materials/goods value up to the sum equivalent to the

Regional Head Office, 221-A SRA Colony, Multan

#### (a) <u>For Contracts to be entered with foreign Contractor/</u> Service Provider:

All disputes arising in connection with the present Contract shall be finally settled under the Rules of Conciliation and Arbitration of the International Chamber of Commerce by one or more arbitrators appointed in accordance with said Rules.

#### (b) For Contracts to be entered with nationals of Pakistan:

- 1. If any dispute of any kind whatsoever shall arise between the Procuring Agency and the Supplier in connection with or arising out of the Contract, including without prejudice to the generality of foregoing, any question regarding its existence, validity, termination and the execution of the Contract– whether during developing phase or after their completion and whether before or after the termination, abandonment or breach of the Contract the parties shall seek to resolve any such dispute or difference by mutual diligent negotiations in good faith within 7 (seven) days following a notice sent by one Party to the other Party in this regard.
- 2. At future of negotiation the dispute shall be resolved through mediation and mediator shall be appointed with the mutual consent of the both parties.
- 3. At the event of failure of mediation to resolve the dispute relating to this contract such dispute shall finally be resolved through binding Arbitration by sole arbitrator in accordance with Arbitration Act 1940. The arbitrator shall be appointed by mutual consent of the both parties. The Arbitration shall take place in Multan and proceedings will be conducted in English language.



	Regional Head Office, 221-A SRA Colony, Multan			
		4. The cost of the mediation and arbitration shall be shared		
		by the parties in equal proportion however the both		
		parties shall bear their own costs and lawyer's fees		
		regarding their own participation in the mediation and		
		arbitration. However, the Arbitrator may make an award		
		of costs upon the conclusion of the arbitration making any		
		party to the dispute liable to pay the costs of another party		
		to the dispute.		
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		5. Arbitration proceedings as mentioned in the above clause		
		regarding resolution of disputes may be commenced		
		prior to, during or after delivery of goods.		
		6. Notwithstanding any reference to the arbitration herein,		
		the parties shall continue to perform their respective		
		obligations under the Contract unless they otherwise		
		agree that the Procuring Agency shall pay the Supplier		
		any monies due to the Supplier.		
	Notices (G	CCC Clause 35)		
26.	35.1	Procuring Agency's address for notice purposes:		
		Director (Admin & HR),		
		NADRA Regional Head Office,		
		221-A, SRA Colony, Multan.		
		, , , , , , , , , , , , , , , , , , , ,		
		—Supplier's address for notice purposes:		
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Regional Head Office, 221-A SRA Colony, Multan

## **SECTION IX: CONTRACT FORMS**

Regional Head Office, 221-A SRA Colony, Multan Form of Contract

THIS AGREEMENT made the	day of	2024 between [nan	ie and addre	ess
of Procuring Agency] of Pakistan (h	ereinafter called	"the Procuring Agency	$\sigma''$ ) of the o	ne
part and [name of Supplier] of [ci	ity and country c	of Supplier] (hereinafter	called "t	he
Supplier") of the other part				

WHEREAS the Procuring Agency invited Bids for certain goods and related-services, viz., [brief description of goods and services] and has accepted a Bid by the Supplier for the supply of those goods and related services in the sum of [contract price in words and figures] (hereinafter called "the Contract Price").

#### NOW THIS CONTRACT WITNESSETH AS FOLLOWS:

- 1. In this Contract words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to.
- 2. The following documents shall be deemed to form and be read and construed as part of this Contract, In the event of any ambiguity or conflict between the Contract Documents listed below, the order of precedence shall be the order in which the Contract Documents are listed below:-
  - (h) This form of Contract;
  - (i) the Form of Bid and the Price Schedule submitted by the Bidder;
  - (j) the Schedule of Requirements;
  - (k) the Technical Specifications;
  - (1) the Special Conditions of Contract;
  - (m) the General Conditions of the Contract;
  - (n) the Procuring Agency's Letter of Acceptance; and
  - (o) [add here: any other documents]
- 3. In consideration of the payments to be made by the Procuring Agency to the Supplier as hereinafter mentioned, the Supplier hereby covenants with the Procuring Agency to provide the goods and related services and to remedy defects therein in conformity in all respects with the provisions of the Contract.
- 4. The Procuring Agency hereby covenants to pay the Supplier in consideration of the provision of the goods and related services and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the contract at the times and in the manner prescribed by the contract.

IN WITNESS whereof the parties hereto have caused this Contract to be executed in accordance with their respective laws the day and year first above written.



Regional Head Office, 221-A SRA Colony, Multan

Signed, sealed, delivered by Procuring Agency)	the	(for the
Witness to the signatures of the Procuring <i>A</i>	Agency:	
Signed, sealed, delivered by Procuring Agency)	the	(for the
Witness to the signatures of the Supplier:		

Regional Head Office, 221-A SRA Colony, Multan Performance Security (or guarantee) Form

To: [name of Procuring Agency]

WHEREAS [name of Supplier] (hereinafter called "the Supplier") has undertaken, in pursuance of Contract No. [reference number of the contract] dated [insert date] to delivery [description of goods and services] (hereinafter called "the Contract").

AND WHEREAS it has been stipulated by you in the said Contract that the Supplier shall furnish you with a Bank Guarantee by a reputable bank for the sum specified therein as security for compliance with the Supplier's performance obligations in accordance with the Contract.

AND WHEREAS we have agreed to give the Supplier a guarantee:

THEREFORE, WE hereby affirm that we are Guarantors and responsible to you, on behalf of the Supplier, up to a total of [amount of the guarantee in words and figures], and we undertake to pay you, upon your first written demand declaring the Supplier to be in default under the Contract and without cavil or argument, any sum or sums within the limits of [amount of guarantee] as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee is valid until the: [insert date]

[name of bank or financial institution]		
[-11]		
[address]		
[date]		



Regional Head Office, 221-A SRA Colony, Multan

#### **Integrity Pact**

# DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC. PAYABLE BY THE SUPPLIERS OF GOODS, SERVICES & WORKS IN CONTRACTS WORTH RS.10.00 MILLION OR MORE

Contract Number:	Dated:
Contract Value:	
Contract Title:	

[Name of Supplier] hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice.

Without limiting the generality of the foregoing [Name of Supplier] represents and warrants that it has fully declared the brokerage, commission, fee etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultations fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

[Name of Supplier] certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representative or warranty.

[Name of Supplier] accepts full responsibility and strict liability for making and false declaration, not making full disclosure, misrepresenting fact or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Regional Head Office, 221-A SRA Colony, Multan

Notwithstanding any rights and remedies exercised by GoP in this regard, [Name of Supplier] agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten time the sum of any commission, gratification, bribe, finder's fee or kickback given by [Name of Supplier] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.

 [Buyer]	[Seller/Supplier]